



Crown
Commercial
Service

Energy Trading

Energy management designed to save the public sector money, time and carbon

fully risk
managed

wholesale
market
expertise

significant
savings

total
transparency

account
management





How we buy energy

- **unique position within the market place:** we are the biggest supplier of energy solutions to the public sector and the largest independent energy buyer (outside of the big six)
- **sustainable savings and innovative solutions:** we are able to bring together our customers' needs and use our bulk buying power as part of our value-added managed service
- **managing and reducing risk:** developing legally compliant framework agreements to buy natural gas, electricity and other utilities for our customers
- **buying directly on the wholesale market:** bringing together our customers' energy volumes into procurement rounds (sometimes known as baskets), means many costs are removed. Without committed volumes this would not be possible
- **non-energy costs:** these include fees paid to other companies who operate and maintain the energy networks (known as regulated pass through costs) and are specific to each meter. We audit our suppliers to ensure these are correct



Trading



As our traders buy energy in the wholesale market they are not charged contractual or transactional premiums or fees, and can buy across all market quoted timeframes up to 4 years ahead. This helps to manage the risk of fluctuating energy prices.



The price we buy at is the price you pay for the energy part of your bill

Our expert in-house trading team closely track the markets using the latest tools and techniques and enjoy full visibility of the market via the 5 main energy broker screens. This aids minute-by-minute buying decisions, meaning we can capitalise on advantageous price movements.

To back up our trading screens we use specialist market analysis software to monitor and analyse oil, coal, emission prices, international liquefied natural gas prices and macroeconomic news. These can all have an important impact on the price of wholesale gas and electricity in the UK. We also have access to reports from industry leading independent energy analysts that help us determine the most appropriate and cost effective way to buy energy.



Risk

Our risk team provide independent oversight to make sure that our traders keep to the agreed buying strategies and do not breach risk limits, including a price cap for each energy 'basket'. They provide constructive challenge to the trading team, if appropriate, and ensure our trading activities are benchmarked appropriately.

Any agreed changes to the buying strategy are reported back to our external risk and governance board.

External risk and governance

Our external risk and governance board is a panel of customer representatives, supported by an independent energy market expert. Our risk controls and trading strategies are reviewed by the panel, on a quarterly basis, to ensure they remain fit for purpose and best in class.



Why choose us?

-  **exclusive savings:** we negotiate for all our customers at the same time so you enjoy significant savings on the cost of administration
-  **wholesale market expertise:** you can be reassured that our full-time experienced traders are buying on your behalf. There's no complexity for you, no need to invest any time or resource, and none of the hassle of a tender
-  **time and worry-saving pre-checks:** there's no need for you to vet suppliers. Our specialists have already put them through an OJEU compliant process. And you don't need to worry about a credit rating check with the supplier. We take care of that for you
-  **a risk approach you can trust:** we purchase to a pre-agreed strategy so you can be assured of transparent governance
-  **bespoke account management:** we help you sort out any queries, make calls on your behalf and put you in touch with experts in specialist areas. We'll even visit you for a face-to-face conversation, if you need it. We won't waste your time, we'll anticipate what you need and we'll go out of our way to deliver it

We provide energy to over 200 local authorities and over 200 NHS trusts



Why wait? start saving today

If you have any further questions about our energy procurement services please get in touch:



Call: 0345 410 2222



Email: customer.acquisition@crownccommercial.gov.uk



Visit: www.gov.uk/ccs

We also share regular news and updates on Twitter and LinkedIn:



@gov_procurement



Crown Commercial Service

