



Local government

Helping you save time and money on procurement, so you can focus on the priorities that matter most to your council

- free to use
- great value deals
- bulk buying power
- significant savings
- social value
- SME suppliers



Crown
Commercial
Service

Who we are

We're the UK's biggest public procurement organisation. We help our customers find the right commercial solutions for over £15 billion of spend each year.

We know that for all local councils tight control over budgets and resources is a key priority. We want to help you save time and money when buying everyday business goods and services, so that you can focus on the things that really matter to you in your area.

You can use our commercial solutions free of charge, and we're committed to helping you achieve maximum value by leveraging our commercial and category expertise and national buying power.



The areas we work in cover:

- **technology:** cloud, digital & hosting solutions, network services, software and technology products & services
- **corporate solutions:** travel, fleet, office services, marketing, communications & research, financial services and contact centres
- **buildings:** facilities management, maintenance & repair, energy and construction
- **people:** workforce services, employee & people services such as language services and L&D, and advisory services including legal advice and management consultancy

How we're helping our local government customers

Our account team work with individual local government customers, procurement groups, and the Local Government Association to help you achieve your procurement goals. To arrange a meeting with a member of our account team, please get in touch.

Whether you're a procurement manager responsible for buying office supplies, a fleet manager looking to source vehicles, an IT manager responsible for upgrading your networks and equipment or a finance manager looking to improve your payment processes, our aim is to get to know you and your specific needs. We want to help you get best value through our commercial deals and join the growing number of CCS customers saving millions of pounds for their organisations every year.

Here are some of our great deals that councils are benefiting from right now...

- **Payments Solutions:** we have a great range of solutions for the payment of goods and services worldwide, including physical, virtual and declining balance cards, plus services and equipment to help you receive payments quickly and securely. You can also reduce your supplier costs and recover over-payments with our new, innovative frameworks:
 - Supplier Early Payment Solutions (SEPS) enables your suppliers to choose to receive early payment for their invoices in exchange for a discount or charge against the invoice value.
 - Spend Analysis & Recovery Services (SARS) can help you find any lost spend and put the money back where it belongs – in your organisation. Our suppliers do all of the legwork to identify where you have been incorrectly charged or have overpaid for services and can recover money up to six years after an error has occurred.
- **Fleet:** We offer a number of commercial agreements to meet all of your fleet requirements. These provide a full range of vehicles from passengers cars through to specialist vehicles such as refuse collection and welfare vehicles; supporting your electric (EV) and ultra-low emission vehicle (ULEV) needs; together with the supply and installation of electrical charging points forms part of our total fleet solutions. Our Vehicle Purchase, Conversions, Lease and Fleet Management agreements give you access to all major brands and providers, offering a wide range of fleet management services including fleet consultancy to support and help shape EV and ULEV opportunities within individual customer fleet profiles and strategies.
- **Temporary Staff:** we can help you fill temporary, interim and contractor roles, whether you need staff on a regular basis or just have an occasional requirement. There are no temp to perm charges if you comply with the transfer fee rules, and suppliers will help you comply with all relevant legislation and regulations.
- **Energy:** with a focus on savings, demand reduction and energy efficiency, we consistently secure the best price for gas and electricity, even in volatile markets. This is because we buy directly from the wholesale market and our traders have an unparalleled understanding of the UK gas and power sector. Our range of products mean you can access the best deal for you, depending on your appetite for risk and budgetary needs. We've also got some of the most competitive supplier management fees around.
- **Technology:** an extensive range of products and services, and some great opportunities to join our bulk buying projects to help you achieve best value:
 - **Cloud, digital & hosting solutions:** cyber security services; infrastructure, platform, software & specialist cloud services; and solutions to design, build and host bespoke digital services - all supported by quality assurance & testing services.
 - **Network services:** from data access and connectivity, to mobile voice and data services, we can provide you with a single service or a total solution depending on your needs.
 - **Software:** skilled experts provide guidance on software contracts, audits and licensing, and have negotiated discounted pricing and special terms with major suppliers. Benefit from an asset transfer system that enables unused software to be shared across the public sector.
 - **Technology products & services:** for all your ICT commodity needs from hardware and software to information assured products, supported by services such as help desk, maintenance and integration.
- **Facilities Management:** based on NEC3 and standard terms that protect and incentivise joint performance, customers have achieved average savings of at least 10%, whilst being able to standardise service levels.

Placing social value at the heart of your procurement

We recognise that maximising value means both saving money and securing social value for your residents and communities. That's why we're committed to making sure that you can use our deals to deliver the specific social value benefits you are looking for.

All of our 20 most popular frameworks can help you deliver social value opportunities now, such as environmental sustainability, and we are ensuring that all relevant new deals will give you the flexibility to decide on your own specific social value benefits. We can also provide you with tools and guidance to help you build the social benefits you want into procurements and measure the social value elements of bids received.

Addressing Modern Slavery

Slavery is a real and present risk in our supply chains and we have a moral, and legal duty to address it. Following the example of Local Authorities, government have committed to voluntarily produce a statement on how we are managing risks related to Modern Slavery in our supply chains in 2019. At CCS we are committed to making a difference through our procurements. CCS works closely with the Home Office Modern Slavery Unit on developing and improving policy. We are using the Modern Slavery Assessment Tool as part of our drive to understand the risk of slavery in your supply chains; we can help you identify your high risk contracts and build in approaches to manage those risks in your procurements.

Bulk buying power

By combining your requirements with those of other public sector organisations we can help you make even greater savings. We do this by using our bulk buying power to make your requirements more attractive to suppliers.

Joining one of our aggregations will save you time, as well as money, as we run the procurement for you, so there is very little administration for you to deal with.

Typical savings include up to 40% on vehicles, 50% on mobile voice & data services and office supplies, and 30% on tablets.

**To discuss your requirements
and register your interest
please get in touch.**

We're here to help

To learn more about how we can help you make savings please visit:

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Crown Commercial Service