

**Power to your
procurement**

**RM6320
Construction Works &
Associated Services 3 inc.
ProCure24**

**CWAS3 Strategy and
Programme Update**



Crown
Commercial
Service

Thank you for joining. We will begin shortly

Agenda

1

Welcome and housekeeping

Introductions and housekeeping for the session

2

CWAS3 Update and Overview

CWAS3 update on framework setup and Lot Structure

3

NHSE Update

Updates from NHSE & there progress to date

4

DIO Update

Updates on Defence Lot Structure

5

CWAS3 Next steps

Information regarding next steps

6

Slido & Q&A

An opportunity to reflect and ask questions

Welcome & housekeeping

Thank you for joining us

- This webinar is not being recorded but the slides will be available to download from our CWAS 3 webpage.
- **No use of AI software permitted for this session**
- Please keep cameras off and microphones on mute for the presentation part of this session. You'll be advised when to switch on for the Q&A section.
- Q&A will take place after the presentation. Please feel free to add any questions in advance as we go through.
- We have 1 hour and 30 minutes for the presentation and a short Q&A.
- A version of today's presentation will be made available available on our webpage
<https://www.crowncommercial.gov.uk/agreements/RM6320>
alongside responses to any questions raised

CWAS 3



***Please note - all strategy and Lots structure updates are subject to change**

CWAS3 Framework Considerations

Framework length & type (Value)	8 year Closed framework agreement (£80bn)
Lotting structure	Value & regionally driven sub-lots / thematic options led by customers Scope of service broad across all Lots, with client / sector Lots tailored to specific requirements
Framework indexation	1 year intervals (1 year from framework start date)
T&Cs	FAC-1 Standardisation and Procurement Act updates Liability, insurances and exclusions Call off conditions - Standard NEC/JCT/PPC/SBCC
Specification	Merged and simplified into one single document. Supporting Annexes for client specific requirements
Pricing	Construction - Fee % and Design, management and Labour shift rates. Offsite - Fee %, £m2 and £/Unit purchase and hire rates Project level / in-contract pricing determined by the customer under call-off contract
Insurances and accreditations	Employers Liability: £10m (all) Public & Product Liabilities: £10m construction / £5m offsite Professional Indemnity: £3m construction contracts <up to £5m & £10m construction contracts >£5m / all offsite contracts
Financial	Use of FVRAs. These levels may vary based on Lot value
KPIs	Framework level with some centralised, value led KPIs (Social value, SMEs, sustainability etc) proposed for inclusion by customers in call-off contracts

Lot 1 - Construction Works - General Projects

	Lots	Supplier Nos
<£5m	12 UK sub regions	15
£5 - £20m	6 UK sub regions	15
£20 - 40m	6 UK sub regions	15
£40 - 100m	3 UK Sub regions	20
£100M - £250m	1x UK Delivery	20
>£250M	1x UK Delivery	20

Lot 2 - Civil Engineering & Infrastructure

	Lots	Supplier Nos
<£5m	12 x UK sub regions	10
£5 - £20m	6 x UK sub regions	15
£20 - 40m	6 x UK sub regions	15
£40 - 100m	3 x UK sub regions	20
£100M - £250m	1x UK Delivery	20
>£250M	1x UK Delivery	20
Demolition	1x UK Delivery	15

Lot 3 - Offsite Solutions / Industrialised Construction

	Lots	Supplier Nos
<£10m Built Estate	1x UK Delivery	20
>£10m Built Estate	1x UK Delivery	20
Hire	1x UK Delivery	15
Health	1x UK Delivery	15
Justice	1x UK Delivery	15
Defence	1x UK Delivery	15
Education	1x UK Delivery	15

Lot 4 - ProCure24

	Lots	Supplier Nos
< £50m	1x England Only	TBC
£50 - £150m	1x England Only	TBC
£150m >	1x England Only	TBC

Lot 5 - Defence

General Defence	3x (<£20m / £20m> / SW Region)	TBC
Maritime	1x UK Delivery	TBC
Airfields	1x UK Delivery	TBC
Enhanced	2x (<£30m / >£30m)	TBC
Accommodation	1x UK Delivery - TBC	TBC
USVF	1x UK Delivery	TBC
Defence Nuclear	1x UK Delivery	TBC

Lot 6 - International Projects

International Lot	1x Overseas Locations	TBC
-------------------	-----------------------	-----

Lot 7 Nuclear/Energy

Nuclear Site - Nuclear Project	1x UK Delivery
Nuclear Site - Non Nuclear Project	1x UK Delivery

Lot 1 Construction Works - General Projects

Sub-Lots and Number of Suppliers	<table><tr><th>Project Value</th><th>Regional sub-lots</th><th>No. of Suppliers</th></tr><tr><td><£5m</td><td>12 UK sub regions</td><td>15 each</td></tr><tr><td>£5 - £20m</td><td>6 UK sub regions</td><td>15 each</td></tr><tr><td>£20 - 40m</td><td>6 UK sub regions</td><td>15 each</td></tr><tr><td>£40 - 100m</td><td>3 UK Sub regions</td><td>20 each</td></tr><tr><td>£100M - £250m</td><td>UK Delivery</td><td>20</td></tr><tr><td>>£250M</td><td>UK Delivery</td><td>20</td></tr></table>	Project Value	Regional sub-lots	No. of Suppliers	<£5m	12 UK sub regions	15 each	£5 - £20m	6 UK sub regions	15 each	£20 - 40m	6 UK sub regions	15 each	£40 - 100m	3 UK Sub regions	20 each	£100M - £250m	UK Delivery	20	>£250M	UK Delivery	20
Project Value	Regional sub-lots	No. of Suppliers																				
<£5m	12 UK sub regions	15 each																				
£5 - £20m	6 UK sub regions	15 each																				
£20 - 40m	6 UK sub regions	15 each																				
£40 - 100m	3 UK Sub regions	20 each																				
£100M - £250m	UK Delivery	20																				
>£250M	UK Delivery	20																				
Scope of Services	Provision of construction projects and programmes linked to the built estate including new build, refurbishments / extensions / alterations / maintenance of existing estate. Anticipated to support Heritage/historic buildings, structures and minor associated project infrastructure. This can be through traditional and modern methods of construction.																					
Commercial Model	Fee % and Design, management and Labour shift rates. Median Evaluation																					

Lot 2 Civil Engineering & Infrastructure

Sub-Lots and Number of Suppliers	<table><tr><th>Project Value</th><th>Regional sub-lots</th><th>No. of Suppliers</th></tr><tr><td><£5m</td><td>12 UK sub regions</td><td>10 each</td></tr><tr><td>£5 - £20m</td><td>6 UK sub regions</td><td>15 each</td></tr><tr><td>£20 - 40m</td><td>6 UK sub regions</td><td>15 each</td></tr><tr><td>£40 - 100m</td><td>3 UK Sub regions</td><td>20 each</td></tr><tr><td>£100M - £250m</td><td>UK Delivery</td><td>20</td></tr><tr><td>>£250M</td><td>UK Delivery</td><td>20</td></tr><tr><td>Demolition</td><td>UK Delivery</td><td>15</td></tr></table>	Project Value	Regional sub-lots	No. of Suppliers	<£5m	12 UK sub regions	10 each	£5 - £20m	6 UK sub regions	15 each	£20 - 40m	6 UK sub regions	15 each	£40 - 100m	3 UK Sub regions	20 each	£100M - £250m	UK Delivery	20	>£250M	UK Delivery	20	Demolition	UK Delivery	15
Project Value	Regional sub-lots	No. of Suppliers																							
<£5m	12 UK sub regions	10 each																							
£5 - £20m	6 UK sub regions	15 each																							
£20 - 40m	6 UK sub regions	15 each																							
£40 - 100m	3 UK Sub regions	20 each																							
£100M - £250m	UK Delivery	20																							
>£250M	UK Delivery	20																							
Demolition	UK Delivery	15																							
Scope of Services	Provision of civil engineering and infrastructure projects and programmes linked to design, construction and maintenance of transportation network and associated operations, water and environmental management, urban infrastructure and energy related management. This could also include minor associated general estate projects when connected to a civils project of programme.																								
Commercial Model	Fee % and Design, management and Labour shift rates. Median Evaluation																								

Lot 3 Offsite Solutions/ ‘Industrialised Construction’

Sub-Lots and Number of Suppliers	Sub-Lot	Regional sub-lots	No. of Suppliers
	<£10m Built Estate	UK Delivery	20
	>£10m Built Estate	UK Delivery	20
	Hire	UK Delivery	15
	Health	UK Delivery	15
	Justice	UK Delivery	15
	Defence	UK Delivery	15
	Education	UK Delivery	15
Scope of Services	Provides access to the design, fabrication, physical delivery, construction or installation and maintenance of prefabricated buildings via turnkey solutions. Delivery of primarily 2D panelised and 3D volumetric/Modular solutions, supported by other forms of MMC manufacture led methodologies. Will also facilitate the hire of buildings for urgent, temporary and longer term requirements.		
Commercial Model	Fee %, £/m2, £/unit Hire £/unit/week or £/m2/week Median Evaluation		

Lot 6

International

Lot

Overseas	General Construction & Civils projects Locations & suppliers TBC (Capability Matrix Approach)
Scope of Service	Delivery of a variety of construction and infrastructure projects in overseas locations across the world.
Commercial Model	Fee % and Design, management and Labour shift rates. Likely some locational variances Median Evaluation

Lot 7

Nuclear / Energy

Nuclear / Energy	Nuclear Site - Nuclear Project Nuclear Site - Non-Nuclear Project UK Delivery UK Delivery
Scope of Service	Decommissioning facilities, storage and transport of nuclear materials, Building Maintenance & Refurbishment, Logistics Strategy, Fuel Reprocessing, Waste Retrieval, Safe management and storage of Nuclear Waste, New build Nuclear buildings and structures
Commercial Model	Fee % and Design, management and Labour shift rates. Median Evaluation



NHSE

Jacquie Gaffney



DIO

Defence

Lot Structure

Lot Descriptor

General Defence
Maritime
Airfields
Enhanced
Accommodation
USVF
Defence Nuclear
International
Defence Offsite Solutions

Lots Structure

3x (<£20m / £20m> / SW Region)
1x UK Delivery
1x UK Delivery
2x (<£30m / >£30m)
1x UK Delivery - TBC
1x UK Delivery
1x UK Delivery
1 x Lots Overseas Delivery
1 x UK Delivery

Scope of Service

Under development with Defence but will be aligned to the specific Lot requirements

Lot Dynamics -

- Separate Lots for different sub-sector/organisational requirements within defence to support ensuring the right suppliers are aligned to deliver projects and programmes
- Expected specific compliances will be needed for different Defence Lots, e.g. Maritime Licenses, Different security clearances across Lots etc - will be embedded within Specification and call off requirements
- Accommodation Lot will be open to other sectors e.g. Local gov and Housing associations to support Residential Housing projects and programmes
- NATO funded projects will be scoped into each sub-Lot and will enable projects to be delivered through the suite of Lots

Lot Name	Scope of Service
General Construction	Capital projects/Programmes & Estates Optimisation.
Maritime	Provide suite of maritime and ancillary structures (both inland and coastal), and associated building requirements This Lot will carry specific Licensing & Fire Regulatory requirements Will be open to Defence and other public sector bodies to access services
Airfields	Similar to existing CWAS1/2 model and scope being for 'airside' projects, but also associated building requirements. Will be open to Defence and other public sector bodies to access services
Enhanced	Projects that are delivered with enhanced T&Cs and security levels. DV clearance requirement
Accommodation	Refurb and maintenance of Service Family Accommodation (SFA), possibility of new build TBC Lot open to other sectors e.g. Local gov and Housing associations to support Residential Housing projects and programmes
USVF	Capital projects/Programmes & Estates Optimisation – Focusing on projects on behalf of US Visiting forces
Defence Nuclear	Will align with the scope of service within the current CPS2 scope (out to tender) but will focus on Military side nuclear projects – different to Civilian Nuclear captured via the separate Nuclear Lots
International Lot	Will align with the scope of service within the current CPS2 scope and support as a minimum DIO and FCDO project requirements overseas – a blend of construction and civils projects
Defence Offsite Solutions	Provision of 3D and 2D solutions to support the defence estate accommodation requirements

About the Procurement and Next Steps



About the procurement

Selection Questionnaire	Aligned to Common Assessment Standard. Possibly request CAS certificate
Cross lot bidding restrictions	No restrictions, bidders can bid for any/all lots
Consortiums & JVs	Bids will be accepted from groups of economic operators. Direct Manufacturers to lead offsite Lots
Technical Ability Certificates (Formerly Certificates of past performance)	Lot specific (Proportionate Value & Project type)
Economic & Financial Standing	FVRA will be used with ratios set based on lot value

About the procurement

Proposed evaluation criteria	Commercial 30% / Technical 70%
Commercial model	Overheads, Profit & Fee Percentage Shift rate for Design, Management & Labour. Offsite: Overheads, Profit & Fee Percentage, £/m2 and £/unit/week for Hire
Evaluation Model	Median Evaluation

Annual requirements for suppliers

Cyber Security	Suppliers to have & maintain a cyber essentials (Basic) certificate
Insurance	Suppliers required to have and maintain Professional Indemnity, Public Liability and Employer Liability insurance to specific values
Social value	PPN 002 - Suppliers across all lots will be required to complete and submit an annual social value return
Self Audit Certificate	Suppliers must prepare and submit an annual self audit and assurance certificate.
Modern Slavery	PPN 02/23 Suppliers must provide CCS with an annual report stating the steps the organisations has taken to prevent slavery and human trafficking within its supply chain.
Prompt payment	PPN 10/23 - Applies to central government contracts over £5 million. Bidders to demonstrate they are paying 95% of invoices within 60 days (90% with an action plan), and also paying all their invoices within an average of 55 days

What else do we suggest you do in preparation?

eSourcing tool	Register on our eSourcing tool with DUNS and Company registration number
Upcoming agreements page	We strongly recommend you regularly review the CCS upcoming agreements webpage & the CWAS3 webpage for updates on this procurement
Framework Alliance Contact (FAC-1)	Familiarise yourself with the FAC-1 as this will be used as the basis for CPS2
Technical Ability Certificates	We will be asking for Technical Ability Certificates (certificates of past performance) so suggest you start to think about examples.
Common Assessment Standard (V4)	Incorporating CAS into our CCS Selection questionnaire. Possibly just request CAS certification

Timeline & next steps

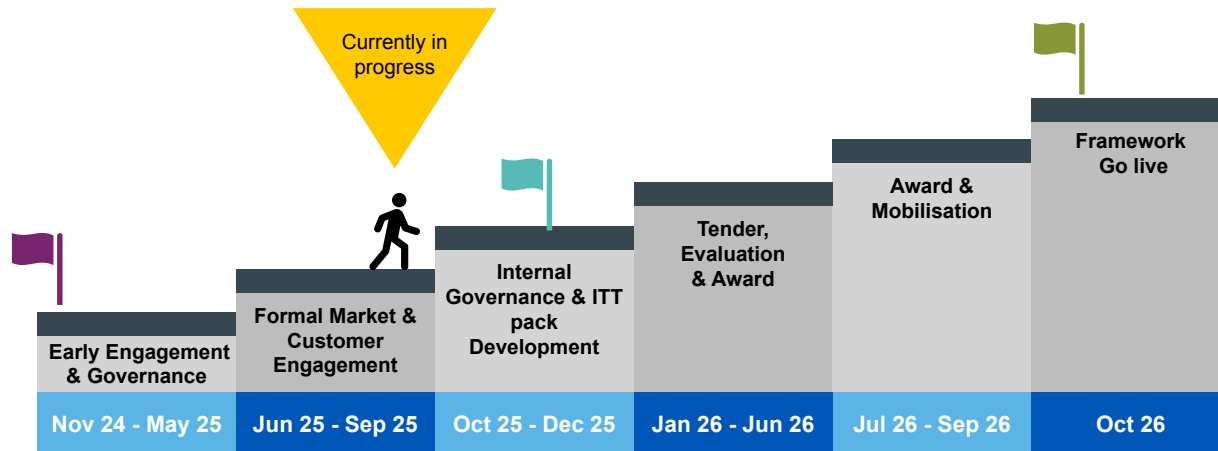
Key milestones & deliverables

September - October

- Finalise formal market engagement including workshops and surveys
- Finalising framework design
- Development of detailed tender strategy and design
- Final Business Case development and submission

November onwards

- Progress to develop ITT pack
- Tender, Evaluation and Award



Keep in touch

- www.crowncommercial.gov.uk/agreements/RM6320
- cwas3@crowncommercial.gov.uk
- [Future Opportunity Notice \(Contracts Finder\)](#)
- [Future Opportunity Notice \(Find a Tender\)](#)

 @gov_procurement  Crown Commercial Service



Crown
Commercial
Service