

RM6320
Construction Works &
Associated Services 3 inc.
ProCure24

CWAS3 Update
10/12/25



Crown
Commercial
Service

Thank you for joining. We will begin shortly

Agenda

<p>1 Welcome and housekeeping Introductions and housekeeping for the session</p> <p>3 Lot structure and supply places Run through of confirmed lot structure and supplier places</p> <p>5 SQ - Strategy (CAS - Achilles) Information regarding next steps</p>	<p>2 Business and CWAS3 Update CCS Business Update and CWAS3 update</p> <p>4 Common question responses Some of your FAQ's we have had in over the last month</p> <p>6 Next steps & Q&A Next steps for the procurement and then an opportunity to reflect and ask questions</p>
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Welcome & housekeeping

Thank you for joining us

- This webinar is not being recorded but the slides will be available to download from our CWAS 3 webpage.
- **No use of AI software permitted for this session**
- Your cameras and microphones are automatically on mute for the presentation.
- Q&A will take place after the presentation. Please feel free to add any questions in advance as we go through and we will get to as many of them as we can.
- At the end of the presentation we hope to hold a short Q&A session.
- A version of todays presentation will be made available available on our webpage
<https://www.crowncommercial.gov.uk/agreements/RM6320>
alongside responses to any questions raised

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CCS Business Update



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CCS Update

- Formation of Government Commercial Agency (GCA).
- From 1 April 2026, GCA will unite all commercial delivery expertise currently operating across the Cabinet Office's central commercial teams and Crown Commercial Service.

CWAS 3 Update



***Please note - all strategy and Lots structure updates are subject to change**

CWAS3 Update - Current Focus

- FBC Approval - Complete
- Framework Threshold - Total Value Update £120bn from £80bn
- Framework Specification Development
- T&C's (FAC-1)
- Conditions of Participation and Award Phase development
- Pricing Model & Evaluation Model development
- Evaluators

Lot structure and supply places



Lot 1 - Construction Works - General Construction Projects

	Lots	Places
1.1 <£5m	12 UK sub regions	8 - 12
1.2 £5 - £20m	6 UK sub regions	12
1.3 £20 - 40m	6 UK sub regions	15
1.4 £40 - 100m	3 UK Sub regions	15-20
1.5 £100M - £250m	1x UK Delivery	15
1.6 >£250M	1x UK Delivery	15

Lot 2 - Civil Engineering & Infrastructure

	Lots	Places
2.1 <£5m	12 x UK sub regions	8-12
2.2 £5 - £20m	6 x UK sub regions	12
2.3 £20 - 40m	6 x UK sub regions	15
2.4 £40 - 100m	3 x UK sub regions	15-20
2.5 £100M - £250m	1x UK Delivery	15
2.6 >£250M	1x UK Delivery	15
2.7 Demolition	1x UK Delivery	15

Lot 3 - Offsite Solutions

	Lots	Places
3.1 <£10m Built Estate	1x UK Delivery	15
3.2 >£10m Built Estate	1x UK Delivery	15
3.3 Hire	1x UK Delivery	15
3.5 Health	1x UK Delivery	12
3.5 Justice	1x UK Delivery	12
3.6 Defence	1x UK Delivery	12
3.7 Education (Hire)	1x UK Delivery	12

Lot 4 - ProCure 24

	Lots	Places
4.1 < £50m	1x UK Delivery	20
4.2 £50 - £150m	1x UK Delivery	15
4.3 £150m >	1x UK Delivery	10

Lot 5 - Defence

	Lots	Places
5.1 General Defence	<£20m	15
5.2 General Defence	£20m>	12
5.3 General Defence	SW Region	5
5.4 Maritime	1x UK Delivery	6
5.5 Airfields	1x UK & Overseas	5
5.6 Enhanced	1 X UK & Overseas	8
5.7 USVF	1x UK Delivery	6
5.8 Defence Nuclear	1x UK Delivery	8

Lot 6 - International Projects

	Lots	Places
6. International Lot	1x Overseas Locations	Open

Lot 7 - Nuclear

	Lots	Places
7. Nuclear Projects	1x UK Delivery	12

RM6320 CWAS 3
Sub-lot Regions (ITL)

12 UK Sub Regions

	Places
TLC & TLE - North East incl York & Humb	12
TLD - North West	12
TLF - East Midlands	12
TLG - West Midlands	12
TLH - East of England	12
TLI - London	12
TLJ - South East	12
TLK - South West	12
TLM 5&6 - North Scotland & Highlands	8
TLM 7,8&9 - South Scotland	8
TLL - Wales	8
TLN - N Ireland	8

6 UK Sub Regions

TLC to TLG - England North
TLH to TLK - England South
TLM 5&6 - North Scotland & Highlands
TLM 7,8&9 - South Scotland
TLL - Wales
TLN - N Ireland

3 UK Sub Regions

TLC to TLL - England and Wales
TLM - Scotland
TLN - N Ireland

***Please note - all strategy and Lots structure updates are subject to change**

CWAS3 Framework Considerations and updates

Framework length & type (Value)	8 year Closed framework agreement £120bn - <i>increased since last event, was £80bn</i>
Lotting structure	Value & regionally driven sub-lots / thematic options led by customers Scope of service broad across all Lots, with client / sector Lots tailored to specific requirements
Framework indexation	1 year intervals (1 year from framework start date)
T&Cs	FAC-1 Standardisation and Procurement Act updates Liability, insurances and exclusions Call off conditions - Standard NEC/JCT/PPC/SBCC
Specification	Merged and simplified into one single document. Supporting Annexes for client specific requirements
Pricing	Construction - Fee % and Design, management and Labour shift rates. Offsite - Fee %, £m2 and £/Unit purchase and hire rates Project level / in-contract pricing determined by the customer under call-off contract
Insurances and accreditations	Employers Liability: £10m (all) Public & Product Liabilities: £10m construction / £5m offsite Professional Indemnity: £3m construction contracts <up to £5m & £10m construction contracts >£5m / all offsite contracts
Financial	Use of FVRAs. These levels may vary based on Lot value (Separate FVRA for SMEs)
KPIs	Framework level with some centralised, value led KPIs (Social value, SMEs, sustainability etc) proposed for inclusion by customers in call-off contracts

Other Policy Considerations

Environmental	Suppliers will need to evidence compliance with UK environmental law and policies. They will also be required to evidence internal environmental system (EMS) are in place with supporting organisational policy for upkeep and management
Equality and Diversity	suppliers will need to evidence their compliance with laws and practices and to evidence they have an organisational policy and process for ongoing management
Carbon Net Zero	All lots with values over £5m will be required to provide Carbon Reduction Plans. These will need to be completed annually throughout life of the framework. Although it is not mandatory for lots below £5m, we strongly encourage suppliers to have one as it may be required at call off stage.
Modern Slavery	All the suppliers on the framework will be required to complete Modern Slavery Assessment Tool (MSAT) annually following the award and on an annual basis thereafter
Cyber Essentials	All suppliers will be required to have Cyber Essentials certification. Cyber Essentials Plus will be required for Defence, International and Nuclear Lots



SME Action Plan

Outreach	<ul style="list-style-type: none">■ Deliver and support regional Government Meet the Buyer events■ Continue to prepare and publish articles of interest for SMEs, for example the Supplier Specifics series
Guidance	<ul style="list-style-type: none">■ Publishing a recorded overview of CCS agreements where tender release is expected in the next six months■ Provide a guidance document pertaining to the standardised CCS terms and conditions within PSC. Highlight the differences between iterations of agreements' terms and conditions■ Increase signposting of CDP support and guidance available on GOV.UK
Data	<ul style="list-style-type: none">■ Comprehensive, up to date, SME data set available to both CCS and buyers to improve decision making

Common question responses





Responses to Common Questions

- **Financial Viability & Risk Assessment**
 - DUNS number is required
 - At least three types of FVRAs to cover the wide value range of the sub Lots.
 - Any criteria not met does not mean automatic fail.
 - Suppliers can see the ratio calculations, it is mandatory for bidders to submit mitigating commentary for any Amber or Red RAG results
 - Clarification could be requested using the query process.



- **Consortium / JV**

- Subsidiaries within the same parent organisation cannot bid on the same sub-lot. For example XYZ Group has XYZ Civils and XYZ Rail. XYZ Civils and XYZ Rail cannot bid for a place under sub-lot 2.2.1.
- This applies to JVs as well.
- One party should be the lead.
- Subsidiaries within the same Parent organisation can form a Consortium.
- FVRA for all members of the Consortium or JVs.
- TACs could be provided by any one member of the Consortium/JV.



- **Past Performance**
 - TACs will provide criteria for each sub-lot.
 - Where common TACs can be used across Lots we will review this.
 - Further details will be provided in the next webinar.
- **Offsite Lots**
 - Bidder should be a direct manufacturer and must have an operational factory.
 - Suppliers can form Consortium/JV with manufacturers to meet this requirement.
 - Manufacturers can provide 2D and/or 3D approaches

SQ - Strategy (CAS - Achilles)





Common Assessment Standard

Method of collection

- We are using Common Assessment Standard (CAS) for the Conditions of Participation stage through the Achilles platform.
- This is in line with reinforcing the government's commitment to a standardised and efficient pre-qualification process.

CAS themes

- Identity
- Corporate and Professional Standing
- Health and Safety
- Environmental
- Quality
- Building Safety
- Information Security
- Information Management

*Noting all of the above is subject to change

Achilles

1 If you already hold a current CAS certification
Ensure certification does not expire

2 If you hold CAS certification with another platform
You will be required to contact Achilles to get data shared with Achilles

3 If you don't hold CAS certification with any platform
You will be required to register with Achilles and get CAS certification

The Achilles team will present at the next webinar to give you all more information on the process prior to tender period being open

Technical Ability Certificates (TACs)

- We will require TACs to be submitted with each tender submitted for each subplot (number required TBC).
- This is where suppliers provide details of a project they have undertaken that aligns with the parameters set for the respective lot.

Parameters

- Contract Timing
- Contract Value
- Contract Scope
- Customer Reference & Sign off

Next Steps

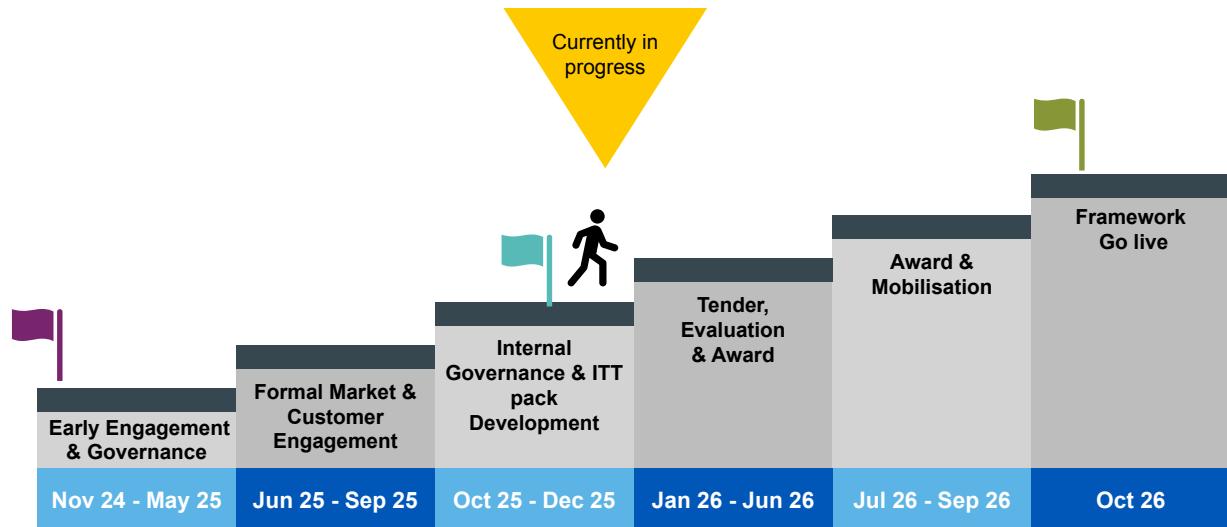


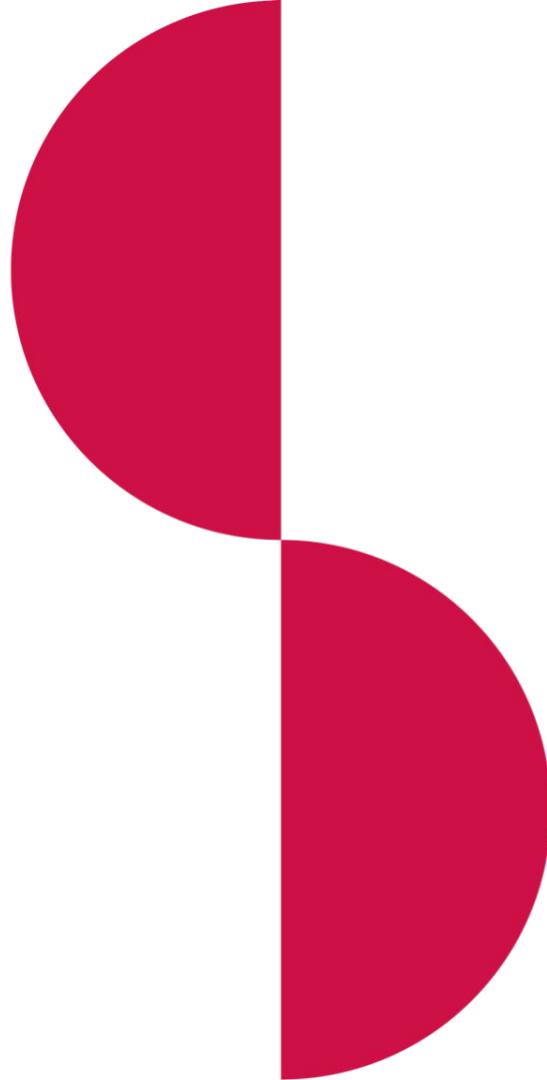
Timeline

Key milestones & deliverables (*subject to change)

December - January

- ITT Pack Development (Spec/SQ/AQ/T&Cs/Pricing etc)
- Continue Key Customer engagement
- Stakeholder webinar to the market
- Continue to secure further evaluators





Next steps

- Slides and Q&A's will be on the website and sent over via email in the coming weeks to everyone on the comms list (If you are not on the email list please let us know via our mailbox and we will add you)
- We hope to hold another webinar in the new year (target January) with the key stakeholders, email communications will be sent in the new year

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Q&A



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Keep in touch

- www.crowncommercial.gov.uk/agreements/RM6320
- cwas3@crowncommercial.gov.uk
- [Future Opportunity Notice \(Contracts Finder\)](#)
- [Future Opportunity Notice \(Find a Tender\)](#)

