



Crown Commercial Service

Cyber Security Services

CCS London, 28th May 2021



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Introductions

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Agenda

Introduction and Crown Commercial Service

Cyber Security Services

Dynamic Purchasing Systems

Overview of the bid pack

How to apply

Next Steps

Q and A



Crown Commercial Service (CCS)



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Crown Commercial Service (CCS)

Agency of the Cabinet Office

We help organisations across the entire public sector save time and money on buying their everyday goods and services by providing:

- Compliant routes to market for standard goods and services
- Bulk Buying Power
- Commercial advice

The areas we work in

Buildings

- construction
- utilities & fuels
- workplace

£520m
savings by
2019/20

People

- employee services
- professional services
- workforce

£420m
savings by
2019/20

Technology

- digital future
- network services
- software
- technology products & services

£520m
savings by
2019/20

Corporate Solutions

- contact centres
- financial services
- fleet
- information content management
- marketing, communications & research
- travel

£540m
savings by
2019/20



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Cyber Services



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Cyber Security Services 2 framework

- Expires on the 28th February 2020
- Covers a range of cyber security services
- Suppliers certified by the National Cyber Security Centre (NCSC)

RM3764.iii Cyber Security Services 3

- Dynamic Purchasing System (DPS)
- Scope still includes NCSC (National Cyber Security Council) certified services AND suppliers holding other industry standard certifications.
- Scope expanded to include data destruction and services

Key differences between a DPS and a Framework Agreement

Framework	DPS
One opportunity for suppliers to join	Suppliers can join throughout the agreement
Fixed numbers of supplier before tendering	Unlimited suppliers
Pricing determined up front	Pricing developed by the Customer at call for competition stage
Selection and Award questions (quantitative and qualitative)	Selection only questions (quantitative)
Direct award permitted	Further competition only

Dynamic Purchasing Systems



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What is a DPS?

- It is an electronic procurement procedure used to develop contract opportunities for goods and services commonly available on the market.
- Pre-qualification stage of the procurement process (SELECTION STAGE).
- Requirements are divided into filters for goods and services.
- The DPS should be set up using the restricted procedure and some other conditions as set out in Regulations 28 (Restricted Procedure) and 34 (Dynamic Purchasing Systems) of the Public Contracts Regulations 2015).

How to apply?



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First steps to apply

Bidders should read the 'Bid Pack' before commencing the DPS which will be accessible via the appropriate Supplier Registration Service and Contracts Finder links in the OJEU Contract Notice.

Some of the key bid pack documents are as follows:

- DPS Needs (instructions)
- Buyer's Needs (Specification)
- Terms and Conditions
- Selection Questionnaire questions (PDF) Information Only
- Cyber Filters
- Financial Assessment Template - Information only

Where do you need to register?

The CCS electronic platform for this DPS is via the GOV.UK Supplier Registration System (SRS)

<https://supplierregistration.cabinetoffice.gov.uk/dps>

The platform aligns with GOV.UK Contracts Finder enabling Suppliers to follow the 'click once to apply' process via Contracts Finder:

<https://www.gov.uk/contracts-finder>

You must also register on the CCS esourcing tool to ensure your organisation is appointed to the DPS and that you are invited to customer call off competitions

<https://www.gov.uk/government/publications/esourcing-tool-guidance-for-suppliers>

Please use the Jaggaer Guidance)



Register as a supplier



[Sign in](#) [Register](#) [Help](#)

The Supplier Registration Service for Government

Register as a supplier

Register to increase your visibility to over 6,000 government buyers.

Complete a standard Selection Questionnaire

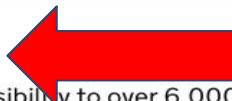
Start or update an SQ to support your application for government contract opportunities.

Take the Modern Slavery Assessment

Get guidance and demonstrate compliance with the UK Modern Slavery Act

Search for contract opportunities

Find and apply for live government contracts.



Register as a buyer

Gain access to reliable, up-to-date supplier information

Find a supplier

Search over 300,000 supplier profiles and assess suitability

Dynamic Purchasing System

Click [here](#) to see a list and join one of the new Dynamic Purchasing Systems



Sign in to your Dashboard

View and manage your account information



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Dynamic Purchasing System Marketplace

The DPS Marketplace provides access to all procurements run by Crown Commercial Service using a Dynamic Purchasing System. Buyers can access framework agreements that meet common purchasing requirements across government.

Fleet

Vehicle Conversions

Technology

HSCN Access Services

Spark



Research

Research Marketplace

Construction

Standby and Portable Generators

Utilities and Fuels

Heat Networks and Electricity
Generation Assets

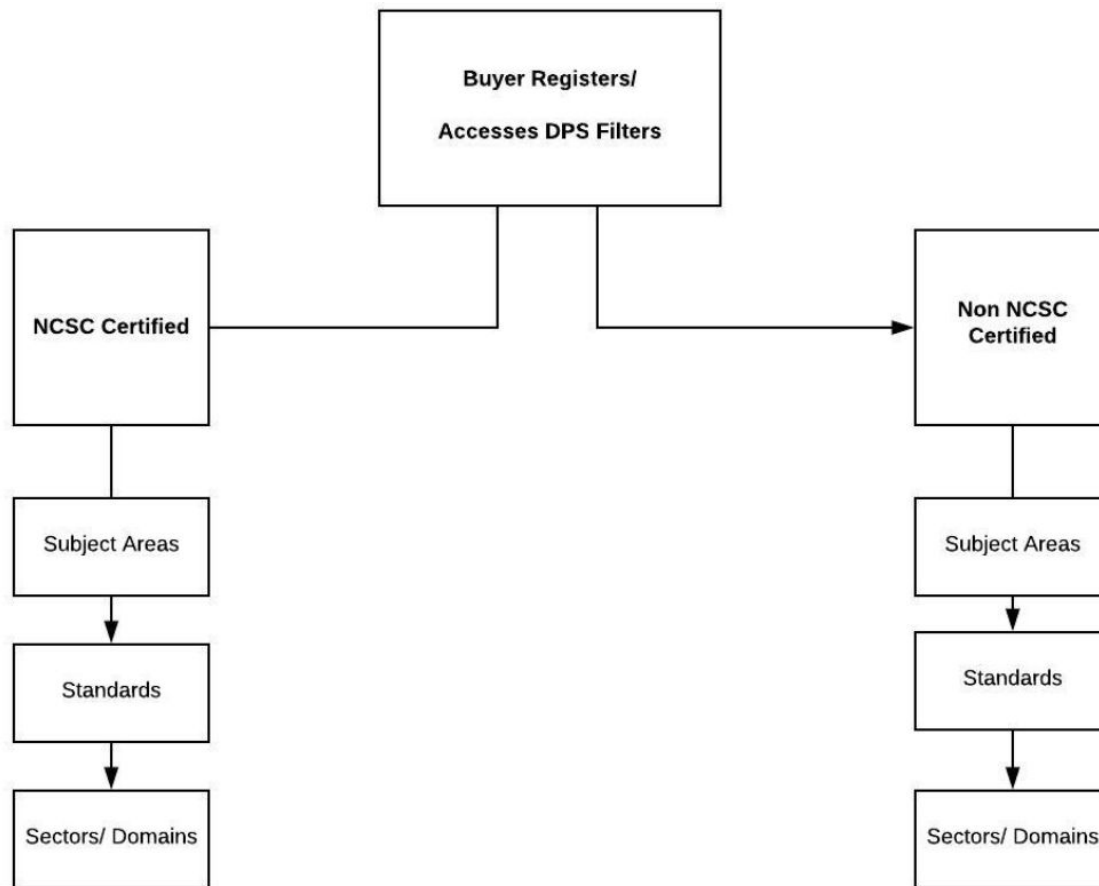
Learning and Development

Apprenticeship Training Dynamic
Marketplace

Facilities Management and

Print

The Cyber Services DPS



The Cyber Services DPS - subject areas

Filter Name (Level 1)	Service Types
Consultancy and Advice	Risk Management
	Risk Assessment
	Audit and Review (including evaluation and testing)
	Security Architecture
	BCDR
	Certification - e.g. Cyber Essentials
	Training
	Security Specialist
	Security Supply Chain Analysis
	Security Strategy
Pen test / Health check	Cyber Transformation
	Policy Development
	Penetration Testing/Pen test
Incident Management	CHECK
	IT Health Check
	Incident Response
	Disaster Recovery
Data Destruction	Threat Intelligence
	BCDR
	Secure data removal and IT sanitisation



The Cyber Services DPS Application

- Selection Questionnaire (SQ) – Contact details/ Financial details/ Mandatory and discretionary type questions.
- Dynamic Purchasing System Questionnaire (DPSQ) – procurement specific questions e.g. Cyber Services filters.

If you successfully answer of all the selection questions, you will enter agreeing stage on the DPS platform.

At this stage you will be required to agree to the CCS Terms and Conditions electronically before you are officially “appointed”.

Terms and Conditions

There are 2 parts to the DPS Agreement process:

- The DPS Agreement between CCS and the Supplier (Core Terms, DPS Terms and Joint Terms;
- The Joint Terms and Order Terms between the Buyer and the Supplier. (Buyers can amend the terms and conditions depending on their requirements. These would be detailed in the customer's further competition documentation).

N.B. All of the appropriate schedules (DPS, Joint and Order), make up the DPS Appointment Form.

Supplier Status with the DPS

There is a **15 day turnaround** for a decision, after submission of an application

Assessing status – this is the status during application, the process maybe be prolonged if the bidder needs to provide further evidence to meet any of the mandatory selection criteria within the SQ, DPSQ

Agreeing status - once you have been informed that your application was successful you need to re-enter the SRS to agree to the DPS terms and conditions

Appointed status – if the bidder successfully meets all the selection criteria within the SQ and DPSQ

Rejected– the supplier will be provided feedback and may choose to repeat the application process (it is possible to reuse their previous submission)



How to ask Clarification Questions

Questions – all questions must be clear

Clarification stage – bidders / suppliers may ask questions about the procurement at any time throughout the life the DPS, pre, and post appointment

Questions can be submitted via – the SRS supplier messaging system (in the DPS) or the CCS Mailbox address info@crowncommercial.gov.uk and as detailed in the OJEU Contract Notice both options can be used for communication.

Question Responses – all questions and responses are published on the Supplier Registration System so don't forget to check these regularly

Telephone communication is not available

How do buyers purchase/ contract?

Buyers will run a mini competition/ tender as below:



Benefits of a DPS?

- Simpler, quicker process – accessible for both SMEs and other suppliers
- Automated, streamlined electronic process
- Flexible –Suppliers can to join at any time
- No limit to the number of suppliers that can apply
- Filtering of supplier offering - ensures suppliers receive notifications of competitions that are relevant to their service offering.
- Dynamic – Buyers can create bespoke specifications, competitions and contracts.

Next steps for suppliers

**Initial activities once appointed
to the DPS**



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What will you need to consider?

- Management Information (MI)
- eSourcing Suite registration (eEnablement@crowncommercial.gov.uk)
- Ensure CCS are updated with any personnel changes

Keep in touch

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info@crowncommercial.gov.uk

0345 410 2222

www.crowncommercial.gov.uk



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