

**Power to your
procurement**

eMarketplace and Price Comparison Tool



Crown
Commercial
Service

A step by step guide on how to access and use
the RM6261 MVDS Price Comparison Tool

Important Notice

Please ensure that you read and understand the following points before seeking to use the Price Comparison Tool:

- It is a commercially sensitive document and therefore must **not** be shared outside of your organisation once downloaded from the eMarketplace.
- Please ensure that you download the most recent version of the tool before completing your pricing evaluation. You will be able to check this by comparing the version number of your current download against the version number on the eMarketplace.
- Pricing within the tool is provided on the basis of a 24 month minimum contract. If you wish to contract the rates provided for less than 24 months please speak with the Lot 1 suppliers to confirm that they are in agreement.

Navigating the eMarketplace



Signing up to the eMarketplace

Before you are able to access the eMarketplace you must ensure that your organisation is registered and that you have been given your login details.

To register for the eMarketplace please click the link [here](#) and fill out the form on the webpage.

Once you are registered and have your login details, go to the [login page](#) to access the eMarketplace.

Navigating the eMarketplace

Once you have logged in, select the "shopping" tab at the top of your webpage - please make sure you are also viewing the "marketplace" sub-tab within this.

The screenshot displays the eMarketplace interface. At the top, a navigation bar includes tabs for 'basware', 'Dashboard', 'Documents', 'Shopping' (highlighted with a red underline), 'Product Manager', and 'Directory'. Below this, a dark blue bar contains 'Notifications', 'Marketplace' (highlighted with a red underline), 'Request for Quotation', and 'Free text requisitions'. The main content area is titled 'Marketplace' and features a search bar with the placeholder text 'Search For Items and Services' and a 'Search' button. Below the search bar, there is a section for 'External Sites' which includes a link to 'Crown Commercial Service' with the description 'Purchasing platform'. At the bottom, a 'Categories' section lists various product and service categories: Technology Products & Services, Network Services, Back Office Software, TTAS, Technology Services, Mobile Voice and Data Services, and Big Data & Analytics.

Navigating the eMarketplace

The layout of your search page may vary to what is shown within the previous page, however you should still have a "search for items and services" search bar available.

Please search for "RM6261".

Once you have clicked "search" you will be taken to the marketplace items. This will include:

- The MVDS Price Comparison Tool,
- individual supplier Quality Evaluation Documents,
- and any individual supplier Optional Services.

Desktop Evaluation

In order to conduct your desktop evaluation you must decide how it will be assessed against your statement of requirements. To complete this the buyer should assess the Price Comparison Tool and Quality Evaluation Documents against the evaluating criteria and weighting shown in the table on this page.

You should apply the Direct Award Criteria only to the Catalogue of the suppliers capable of meeting the required standard and your requirements.

Evaluation criteria	Weighting
Quality	Between 40% and 90%
Price	Between 10% and 60%

To set out your quality criteria please consider the examples below:

- approach to delivery of the services/methodology, including the strategies, expertise, methods, materials, and procedures in the proposal.
- technical merit, including the competence, skills, and experience of the management, professional, and technical personnel proposed for the project.
- ways of working, including the proposed management systems and methods, project management tools, software, touchpoints, etc.
- social value (in-scope organisations need to consider PPN 06/20 which should account for a minimum of 10%).

When to apply Quality Evaluation Documents and Optional Services

Quality Evaluation Documents

The Quality Evaluation Documents are to be downloaded and reviewed as part of the desktop evaluation and should be used to inform the weighted scoring.

Documents included are as follows:

- The suppliers' service description
- Quality responses for your quality evaluation
- The optional service rate card provided at framework level
- The suppliers' device catalogue as a pdf or as a link to their website
- and the supplier's prospectus which is an information only document

Optional Services

Optional Services are available as enhancements to your core voice and data requirements. For example, this may include but is not limited to:

- Mobile Device Management
- International Roaming
- Technology Funds

While you are able to include these offerings within your Call-Off Contract it is important to note that they were not evaluated at framework level and therefore cannot be included as part of your desktop evaluation.

Navigating the eMarketplace

Your search results will appear as shown.

To access the documents please click on the blue hyperlink titles - eg, RM6261 MVDS Price Comparison Tool.

The screenshot shows the Basware eMarketplace interface. The top navigation bar includes links for basware, Dashboard, Documents, Shopping, Product Manager, and Directory. Below this, a secondary navigation bar highlights Marketplace, Request for Quotation, and Free text requisitions. The main search area shows 'Marketplace' with a search filter set to 'Mobile Voice and Data Services' and a search term 'RM6261'. The search results are displayed under the heading 'Results from Marketplace' with a count of 9. The first result is 'RM6261 MVDS Price Comparison Tool' (From Crown Commercial Service), which is circled in red. The second result is 'RM6261 Vodafone Limited Quality Evaluation Documents' (From Crown Commercial Service). Both results show a price of 0.00 GBP and an 'Add' button. The left sidebar contains search options and filters, including 'Search Options' (Show Expired Items, Match all keywords, Show Preferred Items, Include Character Variations) and 'Filters' (Price Range, Content tag).

basware Dashboard Documents Shopping Product Manager Directory

Marketplace Request for Quotation Free text requisitions

Home

Marketplace Mobile Voice and Data Services RM6261 Search

Search Options

- ☐ Show Expired Items
- ☐ Match all keywords
- ☐ Show Preferred Items
- ☐ Include Character Variations

Filters

Price Range

Minimum

Maximum

Content tag

- ☐ lot_1 (4)
- ☐ quality_evaluation_documents (4)

Results from Marketplace 9

Relevance

RM6261 MVDS Price Comparison Tool
(From Crown Commercial Service)

0.00 GBP

Item: RM6261-MVDS-Price-Comparison-Tool
Contract: RM6261

Min: 1 Incr: 1 Unit: Each 1 Add

This contains the standard tariffs for voice/sms/data services. The MVDS Price Comparison Tool will be updated from time to time, so please ensure that before engaging with suppliers you are using the most up-to-date version. To access the Price Comparison Tool please click on the linked media link for the Price Comparison Tool on the bottom ... Read more

Compare Lists

RM6261 Vodafone Limited Quality Evaluation Documents
(From Crown Commercial Service)

0.00 GBP

Item: RM6261-MVDS-Vodafone-QualityEvaluationDocuments
Contract: RM6261

Min: 1 Incr: 1 Unit: Each 1 Add

Navigating the eMarketplace

When selected, you will be redirected to the item page containing "external links" on the left side of the screen.

To access the tool please select the link referencing the Price Comparison Tool and its latest version number.

Once selected and automated downloaded of the Price Comparison Tool will commence. This will be stored as an Excel document within your usual download location.


The screenshot displays the Crown Commercial Service eMarketplace interface. The top navigation bar includes links for [Logins](#), [Dashboard](#), [Documents](#), [Shopping](#), [Product Manager](#), and [Directory](#). Below this, a secondary navigation bar shows [Notifications](#), [Marketplace](#), [Request for Quotation](#), and [Free text requisitions](#). The main content area is titled "Item Details" and features the Crown Commercial Service logo on the left. The central part of the page displays the "RM6261 MVDS Price Comparison Tool" (from Crown Commercial Service) with its Item ID (RM6261-MVDS-Price-Comparison-Tool) and Expiry Date (12-01-2025). A description explains that the tool contains standard tariffs for voice/sms/data services and provides a 5-step guide to access it. To the right of the description are links for "Compare" and "Lists". Below the description, a note states that device catalogues and quality and service descriptions are located within the RM6261 MVDS Quality Evaluation, with a "Read more" link. On the left side, under "Additional Information", the Classification Scheme is listed as "UNSPSC (v8)" and the Classification code as "43000000". Under "External Links", there is a warning "Warning: External links are not responsible for this content" and a link "Price Comparison Tool Link" which is circled in red. At the bottom, there is a link for the "MVDS Webpage".


[Logins](#) [Dashboard](#) [Documents](#) [Shopping](#) [Product Manager](#) [Directory](#)

[Notifications](#) [Marketplace](#) [Request for Quotation](#) [Free text requisitions](#)

[Home](#) > [Back to Search Results](#)

Item Details


Crown Commercial Service



RM6261 MVDS Price Comparison Tool [Compare](#) | [Lists](#)

(from Crown Commercial Service)

Item ID: RM6261-MVDS-Price-Comparison-Tool
Expiry Date: 12-01-2025

Description
This contains the standard tariffs for voice/sms/data services.
The MVDS Price Comparison Tool will be updated from time to time, so please ensure that before engaging with suppliers you are using the most up-to-date version.
To access the MVDS Price Comparison Tool:

1. Please select the external link provided
2. This will open a prompt which you need to select "ok"
3. You will be redirected to the Basware Repository page
4. To download the document select the "view" button
5. The document will then be downloaded to your selected download location.

The device catalogues and quality and service descriptions and device catalogues are located within the RM6261 MVDS Quality Evaluation ... [Read more](#)

Additional Information

Classification Scheme: **UNSPSC (v8)**
Classification code: **43000000**

External Links

Warning: External links are not responsible for this content

[Price Comparison Tool Link](#)

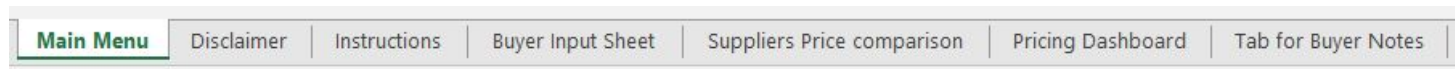
[MVDS Webpage](#)

Navigating the Price Comparison Tool



Navigating the Price Comparison Tool (PCT)

Upon opening the Excel document you will notice seven tabs along the bottom, each serving their own function.



Disclaimer: Please ensure that you read this in full before using the tool.

Instructions: This tab provides you with guidance on how to complete the tool, as well as additional advice.

Buyer Input Sheet: You will input your existing estate and upcoming contract requirements here.

Suppliers Price Comparison: Provides a side by side view of each suppliers rate card based on your requirement.

Pricing Dashboard: Evaluation result based on your requirement with useful tables indicating savings.

Navigating the Price Comparison Tool - Buyer Input Sheet

This section of the input sheet is generally self-explanatory.

Follow the prompts to input your existing estate information (boxes 1 and 2), followed by your future estate needs (boxes 3 and 4).

As mentioned previously, pricing for the tool was provided on a minimum 24 month basis.

Instructions	
1. Please type in your current tariff annual cost	<input type="text"/>
2. Please type in the number of connections/SIMs your current estate has	<input type="text"/>
3. Please type in the number of months you are looking to contract for your initial term	<input type="text"/> Months
4. Please type in the number of connections/SIMs your future estate needs	<input type="text"/>
5. Below, insert your requirement into the tables below	
All Inclusive Voice/SMS	
All Inclusive Voice/SMS Tariff	<input type="text"/>
Data Only Connections	<input type="text"/>

Monthly Consumption	
Band 1 - 1-499	<input type="text"/>
Band 2 - 500-999	<input type="text"/>
Band 3 - 1000-1999	<input type="text"/>
Band 4 - 2000-4999	<input type="text"/>
Band 5 - 5000-9999	<input type="text"/>
Band 6 - 10,000-19,999	<input type="text"/>
Band 7 - 20,000-39,999	<input type="text"/>
Band 8 - 40,000+	<input type="text"/>

When added together these figures should equal the total number of connections/SIMs your future estate needs.

As you input your requirement you will notice that your banding may automatically change.

Each supplier may have different tariff charges based on the volume of connections which is divided into 8 bands.

- Band 1 - 1-499
- Band 2 - 500-999
- Band 3 - 1000-1999
- Band 4 - 2000-4999
- Band 5 - 5000-9999
- Band 6 - 10,000-19,999
- Band 7 - 20,000-39,999
- Band 8 - 40,000+

Navigating the Price Comparison Tool - Buyer Input Sheet

The two sections pictured are where you input your data requirement for your new contract.

Shared Data - select only 1	
150GB Shared Data Bolt-On	0
250GB Shared Data Bolt-On	0
350GB Shared Data Bolt-On	0
500GB Shared Data Bolt-On	0
750GB Shared Data Bolt-On	0
1TB Shared Data Bolt-On	0
1.5TB Shared Data Bolt-On	0
2TB Shared Data Bolt-On	0
2.5TB Shared Data Bolt-On	0
3TB Shared Data Bolt-On	0
3.5TB Shared Data Bolt-On	0
4TB Shared Data Bolt-On	0
4.5TB Shared Data Bolt-On	0
5TB Shared Data Bolt-On	0
5.5TB Shared Data Bolt-On	0
6TB Shared Data Bolt-On	0
6.5TB Shared Data Bolt-On	0
7TB Shared Data Bolt-On	0
7.5TB Shared Data Bolt-On	0
8TB Shared Data Bolt-On	0
8.5TB Shared Data Bolt-On	0
9TB Shared Data Bolt-On	0
9.5TB Shared Data Bolt-On	0
10TB Shared Data Bolt-On	0
12TB Shared Data Bolt-On	0
15TB Shared Data Bolt-On	0
20TB Shared Data Bolt-On	0
30TB Shared Data Bolt-On	0
40TB Shared Data Bolt-On	0
Out of bundle charge (OOB) per GB (charged per MB)	0

Input a “1” into the yellow box corresponding to the shared data bolt-on required for your estate.

Note: you may only select one option. It is therefore recommended that if you are unsure of your data usage, select the higher bolt-on as this can be reduced during the lifetime of your contract.

Single Data - number of connections	
Data 1GB	0
Data 2GB	0
Data 3GB	0
Data 4GB	0
Data 5GB	0
Data 8GB	0
Data 10GB	0
Data 16GB	0
Data 20GB	0
Data 60GB	0
Out of bundle charge (OOB) per GB (charged per MB)	0

Single data means each connection has their own dedicated data allowance as opposed to shared data, that allows multiple SIMs to draw from a single, shared pool of data.

Single data can help with managing the consumption by individual users, capping etc, but often works out more expensive than a shared data pool. Shared data pools allow high users to consume more to balance out low users, reducing the risk of out-of-bundle charges.

Navigating the Price Comparison Tool - Buyer Input Sheet

The Pay-as-You-Consume section of the Price Comparison Tool is optional and not necessary for many buyers to complete. The reason for this is that an All Inclusive tariff for example, means you won't have to pay-as-you-consume food domestic calls, and if a buyer was to roam they should be subject to the terms of the supplier's roaming package.

Nonetheless, this section can on entry of usage data, provide an indicative idea of what a future year will cost for volumes not covered under All-inclusive Voice/SMS Tariffs or any international roaming packages.

6. Optional - Below, insert your previous years Pay as you Consume (PAYC) usage to get an indicative idea of what a future year will cost. This should not include volumes covered under your All-inclusive Voice/SMS Tariff nor any international roaming packages you currently purchase

	Annual Pay as You Consume
PAYC Voice Calls - Volume of Minutes	
Calls to Mobile same network	0
Calls to Mobile same network and same account	0
Calls to Mobile other networks	0
Calls to local fixed lines	0
Calls to national fixed lines	0
Voiceemail Calls	0
Mobile Originating Roamed Calls (Europe Zones 1-3)	0
Mobile Originating Roamed Calls (North America 5)	0
Mobile Originating Roamed Calls (Rest of World 4, 6, 7)	0
Mobile Terminating Roamed Calls (Europe Zones 1-3)	0
Mobile Terminating Roamed Calls (North America 5)	0
Mobile Terminating Roamed Calls (Rest of World 4, 6, 7)	0
Calls from UK to Europe Zones 1-3	0
Calls from UK to North America 5	0
Calls from UK to Rest of World 4, 6, 7	0
PAYC Messaging - Volume of SMS/MMS	
SMS Messages (UK)	0
Multimedia Message (UK)	0
SMS Messages to (Europe Zones 1-3)	0
SMS Messages to (North America Zone 5)	0
SMS Messages to (Rest of World Zone 4, 6, 7)	0
International Multimedia Messages	0
Roaming SMS Messages (Europe Zones 1-3)	0
Roaming SMS Messages (North America 5)	0
Roaming SMS Messages (Rest of World, 4, 6, 7)	0
Roaming Multimedia Messages	0
PAYC International Data Roaming - number of Mb	
Data Roaming (Europe Zones 1-3)	0
Data Roaming Rest of World (Zones 4-7)	0

Navigating the Price Comparison Tool - Suppliers Price Comparison

Once you have selected your data requirement within the Buyer Input Sheet the comparison table will identify the annual rates for each supplier.

For awareness, there annual rates will only show against your chosen data tariff, however the unit costs will always show against each tariff.

We advise copying this table (using the tariffs of your winning supplier only) when completing your Call-Off Contract in preparation for if/when you require flexing up or down your tariff.

*Rates in the table below have been hidden for commercial sensitivity reasons. To view the rates please access the PCT.

	0-2 years £0.00	BT plc (EE Network)		Gamma Network Solutions Limited (Three Network)		Virgin Media O2 Business (O2 Network)		Vodafone Ltd (Vodafone Network)	
		Unit Cost	Annual Cost	Unit Cost	Annual Cost	Unit Cost	Annual Cost	Unit Cost	Annual Cost
		£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00
Band 1 - 1-499	Volumes (Monthly)								
All Inclusive Voice/SMS	0								
All Inclusive Voice/SMS Tariff	0								
Single Data	Volumes (Monthly)								
Data 1GB	0								
Data 2GB	0								
Data 3GB	0								
Data 4GB	0								
Data 5GB	0								
Data 8GB	0								
Data 10GB	0								
Data 16GB	0								
Data 20GB	0								
Data 60GB	0								
Out of bundle charge (OOB) per GB (charged per MB)	0								
Shared Data	Volumes (Monthly)								
150GB Shared Data Bolt-On	0								
250GB Shared Data Bolt-On	0								
350GB Shared Data Bolt-On	0								
500GB Shared Data Bolt-On	0								
750GB Shared Data Bolt-On	0								
1TB Shared Data Bolt-On	0								
1.5TB Shared Data Bolt-On	0								

Navigating the Price Comparison Tool - Pricing Dashboard

The Pricing Dashboard provides an overview of the bid pricing from each supplier under lot 1.

Pricing is ranked highlighting the most (1) to least (4) competitive bid, as well as identifying what savings are achievable against your existing and future estate.

CCS advises incorporating the tables within this tab to evidence your pricing/desktop evaluation.

Current Contract				
number of connections	Current Monthly Contract Cost	Current Monthly Cost per Connection	Current Annual Contract cost	Current Annual Cost Per Connection
0	£0.00	#DIV/0!	£0.00	#DIV/0!
Future Contract Details				
Contract Length (Months)	number of connections			
0	0			
Future Contract				
Supplier	BT plc	Gamma Network Solutions Limited	Virgin Media O2 Business	Vodafone Ltd
Network	EE	Three	O2	Vodafone
Rank	1	1	1	1
Monthly Cost	£0.00	£0.00	£0.00	£0.00
Difference to current monthly cost	£0.00	£0.00	£0.00	£0.00
Monthly Cost per Connection	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Difference to current monthly cost %	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Annual Cost	£0.00	£0.00	£0.00	£0.00
Difference to current annual cost	£0.00	£0.00	£0.00	£0.00
Annual Cost per connection	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Difference to current annual cost %	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Total Contract Cost	£0.00	£0.00	£0.00	£0.00
Future Contract Total Breakdown				
All Inclusive Voice/SMS	£0.00	£0.00	£0.00	£0.00
Single Data	£0.00	£0.00	£0.00	£0.00
Shared Data	£0.00	£0.00	£0.00	£0.00
PAYC Voice Calls	£0.0000	£0.0000	£0.0000	£0.0000
PAYC Messaging	£0.0000	£0.0000	£0.0000	£0.0000
PAYC International Data Roaming	£0.0000	£0.0000	£0.0000	£0.0000

**For further guidance please contact the
Network Services team.**

info@crowncommercial.gov.uk



[@gov_procurement](https://twitter.com/gov_procurement)



[Crown Commercial Service](https://www.linkedin.com/company/crown-commercial-service)



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