



Management Consultancy Framework RM3745

This document provides an overview of the Lots available under the Management Consultancy Framework.

The specialisms and capabilities are detailed in the “Framework Agreement Specification” on the Management Consultancy [website](#).

Phase	LOT TITLE
Phase 1	Finance
	Audit
Phase 2	HR
	Health & Community
	Education
	Infrastructure
	ICT & Digital

Finance

Advice and assurance on all aspects of the financial controls for complex project developments, which could include the establishment of financial strategies, policies, processes and departmental organisation to develop financial efficiency of its project delivery, specialist investment and financial market advisory services, capital funding, and financial risk management.

- Accounting advice and risk;
- Acquisition finance solutions;
- Asset financial management including valuation, sales and disposals;
- Business analysis;
- Capital fund raising, derivatives and hedging;
- Cash management;
- Commercial benefits;
- Competition policy;
- Complex cost benefit studies and analysis;
- Corporate restructuring and flotation;
- Costing review and evaluation;
- Creditor management;
- Debt restructuring and management;
- Developing and assessing project proposals;
- Due diligence;
- Economic analysis;
- Financial accounting and reporting;
- Financial performance review and viability studies;
- Financial policy and strategy advice including options appraisal, communications, analysis and modelling;
- Financing public infrastructure projects and negotiations;
- Forecasting and budgeting;
- Foreign exchange;
- Funding management;
- Investment, financial advice and market services;
- Mergers, acquisitions and divestment;
- Payment structure advice and risk;
- Pensions and actuarial consultancy services;
- Policy impact assessments;
- Private finance structures and financial products;
- Regulation benchmarking and statistical analysis;
- Risk management;
- Statutory reporting;
- Taxation including, but not limited to corporation tax and value added tax;
- Treasury and risk management.

[\[back\]](#)

Audit

Advice on services for all aspects of audit assurance, objective examination of evidence for assessment of governance, risk management and internal controls for Contracting Authorities in line with Governmental Internal Audit Standards. Advice on financial audit and auditing annual financial statements is available, this includes assessment of process compliance, financial performance, security, anti-fraud, quality and compliance.

- Audit of financial statements and related documents;
- Advice on financial statements and related documents;
- Quality assurance of internal audit performance;
- Compliance and quality audit;
- Corporate social responsibility;
- Corrupt practices act, anti-bribery compliance investigations;
- Development of internal audit strategy and methodology;
- External audit service;
- Financial irregularity;
- Fraud investigations;
- Forensic assessments, accounting Investigations;
- Governance;
- Grant audit and certification;
- Internal audit;
- Risk management and internal audit control;
- Special purpose reviews;
- Supplier audit and supply chain assurance;
- Sustainability assurance.

[\[back\]](#)

HR

Advice on HR for the management, implementation and client side delivery of HR policies and programmes to support HR and Corporate strategies. This includes consultancy on role design, organisational strategy, change and development of people policies, strategies and objectives to support new structures. Development of performance management and cultures to build organisational, team and individual performance.

- Cultural transformation;
- Dispute management;
- Employee relations and communications;
- Human resource functions, process and design;
- Human resource terms and conditions and policies including health and safety, employment contracts and company handbook;
- Advice on managing agency and temporary staff; and review of IR35 governance;
- Organisational training and development;
- Performance management (including pay, reward and benchmarking);
- Recruitment policy (internal and external) and strategy (not delivery of staffing and recruitment services);
- Staffing;
- Talent management.

[\[back\]](#)

Health & Community

Social and public health policy

Advice on assessment of policy application for welfare provision, communication and the law, incorporating the experiences of different social care user groups. Social policy includes the provision and financing housing, health and long-term care. Advice on the application of the Health and Social Care Act 2012 obligations for the health system, its relationship with care and support services.

Housing needs, supply, funding and support

Advice on the provision of supported housing including but not exhaustively for vulnerable people, people with disabilities, homeless people, older people, people with mental health problems and those suffering domestic violence. This includes the provision and application of funding; transformation funds, influencing commissioning and wider housing needs.

Hospital management

Provision of advice for the non-clinical management of hospitals, clinics and care homes.

Primary care

Advice on structuring, management and provision of primary care services including but not exclusively from GP or dental practices, community pharmacies and high street optometrists.

Learning disabilities and related conditions

Advice on structuring assessment and training for the support and treatment of learning disabilities and disorders including but not exclusively ADHD, reading (dyslexia), mathematics (dyscalculia), writing (dysgraphia) and cognitive impairment.

Charity and Third Sector Organisations (TSOs)

Advice to support the involvement of voluntary and community organisations, social enterprises, mutuals and co-operatives, in support of Government strategy to assist charities, social enterprises and cooperatives run public services.

Mental Health

Advice on the support of all stages of mental health intervention for people of all ages and socioeconomic levels. Advice on legislation and policy; influencing key governmental policy decisions and commissioning better services. Advice on seeking or managing funding across multiple providers of health and community services.

[\[back\]](#)

Health & Community (continued)

Judicial and community support

Advice and provision of research and analysis for the improvement of judicial process and productivity for criminal proceedings, civil lawsuits or administrative proceedings by constitutional courts.

Policing and security

Advice on the review and provision of security and policing, including but not exhaustively to improve productivity and support from the community.

Substance misuse and addiction

Advice on the provision of community and inpatient addiction treatment, including for dependence on alcohol prescription and non-prescription drugs. This includes advice on evidence-based treatment pathways, compliance with national guidelines and Care Quality Commission standards.

Alternative Delivery Model

Advice on the selection and implementation of make, share or buy service provision. This can include consideration of partial or fully outsourced, insourced, consolidated, or consortium services.

Capital Asset Strategy

Assist and advise on developing asset planning, treatment, upgrade and replacement strategy.

- I. Social housing policy (assessment, investment, divestment and management);
- II. Revenue optimisation;
- III. Tenant participation schemes;
- IV. Housing, landlord and tenancy regulation;
- V. Community including but not limited to libraries, heritage sites, theatres, museums and galleries:
 - Cost, commercial and efficiency reviews of public services;
 - Establishment, regulation and management of trusts, joint ventures, co-operatives and outsourcing, or other arrangements;
 - Funding including grant applications and income generation;
 - Improvement programmes;
 - Service user reviews and consultations;
 - Licensing;
 - Policing and security;
 - Charity / third sector;

[\[back\]](#)

- Local economic assessment;
 - Planning;
 - Judicial and community support.
- I. Regeneration, regional and economic development including but not limited to:
- Increasing capacity and expertise in local businesses;
 - Maximising the diversity of business;
 - Sustainable community strategies;
 - Regeneration vision and sustainability.
- I. Social care including, but not limited to:
- Clinical evaluations;
 - Commissioning models;
 - Collaborative working arrangements;
 - Demand management;
 - Services reviews;
 - Development of services;
 - Safeguarding;
 - Toolkits for improving care.
- I. Alternative delivery models;
- II. Capital asset strategy;
- III. Healthcare management including:
- Healthcare service and process evaluations;
 - Commissioning models;
 - Collaborative working arrangements;
 - Demand and capacity management;
 - Service reviews, efficiency and improvement;
 - Funding including grant applications and income generation;
 - Special educational needs;
 - Operational review and improvement;
 - New service business cases;
 - Mental healthcare;
 - Safeguarding;
 - Substance misuse and addiction.
- I. The Supplier shall additionally offer a minimum of four capabilities as listed below:
- Forecasting, planning and strategy;
 - Programme and project management;
 - Business case development;
 - HR and organisational strategy;
 - Operational modelling;
 - Commissioning services;
 - Procurement and supply;
 - Risk and opportunity management;
 - Capability development;
 - Transformation, change and assurance.

[\[back\]](#)

Education

Primary, Secondary, Further and Higher Education

Advice on policy for public education, state-funded schools at a local level and within independent schools (public schools) and management of home-schooling agreements.

Apprenticeships and Adult learning

Advice on the structuring, funding of fees, loans, administration of Apprenticeships & Adult Learning.

Special Educational Needs and Disability (SEND)

Advice on the provision of Special Educational Needs, statutory duties and provision to achieve a person-centred approach to meet the needs of children, young people and their families, the support services available to drive improvement. E-Learning

Advice on the structuring, provision and management of e-Learning courses.

Academy Transformation

Advice on structuring, governance and managing transformation of schools and colleges into Academies and Multi-Academy Trusts (MATs); and longer term management of the staff reorganisation and increased size of the facilities.

National Policy Implementation

Advice and support on the roll out of DfE National Policies and other governmental statutes. Curriculum development.

Advice on the development of cost effective curriculums and plan for implementation and staff upskilling.

Schools Performance Development in Capacity, Audits and Healthy School

Provision of a consultative service for school improvement, operational excellence, for Governors, community engagement, improved timetables, admissions, funding, facilities and staff.

[\[back\]](#)

Behavioural programmes

Advice on the development of behavioural improvement programmes.

Alternative Delivery Models

Advice on scoping and development of collaboration between public and private providers of qualifications and industry.

- Curriculum planning and development;
- Qualification management advice;
- Academy conversions;
- Behavioural programmes;
- Special Needs Educational support programmes;
- Ofsted audit planning;
- Alternative delivery models;
- National policy roll out;
- Special educational needs;
- Apprenticeships;
- Funding assessment;
- Institution management;
- Early years development;
- Primary, secondary, further, higher and post graduate education;
- Healthy schools;
- Schools of excellence;
- Admission processes and planning;
- Excellence policies and initiatives.
- Forecasting, planning and strategy;
- Programme and project management;
- Business case development;
- HR and organisational strategy;
- Operational modelling;
- Commissioning services;
- Procurement and supply;
- Risk and opportunity management;
- Capability development;
- Transformation, change and assurance;
- Policy advice and review;
- Economics, analysis and research.

[\[back\]](#)

Infrastructure

Infrastructure modelling

Advice on the modelling of strategic level activity to reach decisions on the optimum location, number and allocation of service providers. This includes minimizing total logistics costs or maximizing profit whilst resolving multiple and sometimes conflicting objectives.

Sector and Geographical review

Advice and analysis for developing the design strategy for example to resolve the uneven distribution of economic opportunity across sectors or regions.

Population and Demographic review

Advice on the analysis to assess the impact of infrastructure developments on population and demography; use of natural resources, and the effect of social and population policies.

Facilities management

Advice on the development and structuring of facilities management provision.

Property management

Advice on the control and oversight of a property portfolio, including the processes systems and manpower to manage the property, from acquisition, utilisation to disposal.

Highways and roads

Advice on the planning, design, maintenance, and impact of highways and roads on vehicles, pedestrians and property.

Vehicles and traffic

Advice on the control, management and monitoring of vehicles and traffic.

Transport – Aviation, Rail, Road, Shipping and Inland waterways

Advice on the planning and management of transport infrastructure.

[\[back\]](#)

Infrastructure (continued)

Telecommunication

Advice on the design, provision and management of Telecommunication infrastructure.

Waste and Infrastructure

Advice on the design, provision and management of Waste Infrastructure including but not exhaustively sustainable treatment storage and disposal.

Energy and Utilities

Advice on the provision of Energy and Utilities infrastructure, generation and recycling.

National Emergency

Advice on the planning, simulation and management for emergencies whether natural or human-made disaster.

- Aviation;
- Energy;
- Utilities;
- Highways and roads;
- Infrastructure modelling;
- National emergency;
- Offshore;
- Planning strategies for infrastructure developments;
- Population and demographic review;
- Rail;
- Sector and geographical review;
- Shipping;
- Telecommunications;
- Transport policies and strategies;
- Waste infrastructure.
- Forecasting, planning and strategy;
- Programme and project management;
- Business case development;
- HR and organisational strategy;
- Operational modelling;
- Commissioning services;
- Procurement and supply;
- Risk and opportunity management;
- Capability development.

[\[back\]](#)

Information Communications Technology & Digital Services

Advice and ICT expertise for the development of strategy, pre design solutions and assurance of implementation for ICT business improvement projects to assure delivery. This includes but not exhaustively ICT health checks, strategy development, requirements specification, system design and implementation to a controlled steady state, underpinned by ISO 9001 QMS and ISO 27001 Information Assurance processes.

- Conceptualisation / inception and viability studies;
- Continuity and disaster recovery planning;
- Current systems appraisal and opportunity definition;
- Digital services strategy;
- Information and document structure, management and strategy;
- Security and risk management planning;
- System roadmap development.
- Forecasting, planning and strategy;
- Programme and project management;
- Business case development;
- HR and organisational strategy;
- Operational modelling;
- Commissioning services;
- Procurement and supply;
- Risk and opportunity management;
- Capability development;
- Transformation, change and assurance;
- Policy advice and review;
- Economics, analysis and research.

[\[back\]](#)