

Key Stakeholder Presentations

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Defence Infrastructure Organisation (DIO)

CCS Construction Works and Associated Services
Launch Event



**DIO is the MOD Estate expert providing infrastructure
advice, project management and facilities management
for Defence customers**



Planning and
Delivering Major
Capital projects



Managing routine
maintenance and
reactive repair



Providing a central
register of asset
information



Providing the
unarmed guarding
service



Providing a
safe place
to train



Conducting
lifecycle
refurbishment



Managing soft
Facilities Management
(i.e. cleaning and
catering)



Directing medium
and long term asset
planning

**DIO plays a vital role in supporting our Armed Forces by
building, maintaining and servicing what the men and women
who serve our country need to live, work, train and deploy on
operations.**



1.8%

UK land
managed/owned by
the MOD

4k

Sites
Worldwide

11.2%

Defence budget
spent on the
estate

45k

Buildings

48%

Defence estate
over 50 years old

4.5k

Employees

65,000

Houses held by MOD to provide
Services Family Accommodation
worldwide



32M m2

Area of built estate including
buildings such as storage, offices and
training facilities



145,000

Single Living Accommodation
bedspaces maintained by MOD
worldwide



£3.4Bn

Amount spent on the Defence
Estate by the Financial Year
(FY) 17/18 (out of a total MOD
infrastructure spend of
£4.1Bn)



£7Bn

The estimated lifecycle
replacement liability for the
DfO managed enduring estate
over the next 10 years



£31Bn

Depreciated replacement cost
value of the assets on the
Defence Estate as of March
2017



£27 Bn

Current total value of the
approximately 240 contracts
that DfO directly manage



858

Listed buildings across
the UK Defence Estate



768

Scheduled monuments,
10,000 archaeological
monuments and 8 registered
gardens and parks across the
UK Defence Estate



170

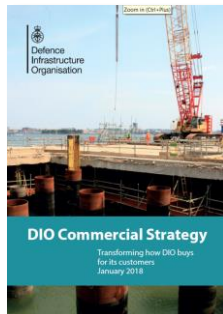
Sites of Special Scientific
Interest (SSSI) on the UK
Defence Estate covering a
combined area of some
84,000 ha



Defence
Infrastructure
Organisation



**To be a key client
in the
infrastructure and
facilities
management
market, exercising
clear customer
leadership to be
able to leverage
effective supplier
delivery for the
future DIO”**



**Our approach
to delivering
this vision**



We will be easier to do
business with

We will work faster and
smarter for our customers

We will
have a broader and more
diverse supplier base

We will engage meaningfully
with our stakeholders

We will focus on value, not
price



The Procurement
Plan -- **the first
step in helping
you**, our current
and potential
suppliers,
**understand what
we need and how
you can work with
us.**



DIO Service Requirements

- DIO is fully committed to the Government Construction Strategy
- MOD has its own policies and defined standards referred to as “Joint Services Publications” (JSPs)
- Security is very important to us and there will be specific additional requirements for certain procurements
- Insurances – specific additional class of Insurances will be required relevant to each lot
- Our specific requirements will be clearly detailed at the call-off stage



DIO Requirements cont.

- DIO construct a wide variety of Infrastructure requirements – including Houses, Aircraft Operations, Naval, Barracks, Training Estate Facilities
- DIO are present in every region of the UK and therefore will likely have requirements under each lot
- Majority of our Construction Projects are managed by our Major Programmes and Projects (MPP) and successful suppliers will need to work closely with this key DIO stakeholder
- Successful Suppliers will also need to work closely with other MOD suppliers



DIO Procurement Plan

- Procurement Plan - The current plan sets out our vision for future ways of working with suppliers and outlines major projects and contracts for the next 5 financial years
- A further update to this plan is in progress but currently being reviewed
- Estimated spend over 7 year Construction Works Framework period is estimated £7b
- Plan contains our Commercial Strategy – includes developing a broader and diverse supply base and being easier to deal with.
- DIO have worked in collaboration with CCS to develop this framework



DIO Early Framework Pipeline & Opportunities



DIO Onboarding and Category Management.

- DIO plan to hold an Industry Day later this year
- Suppliers new to DIO will also be onboarded at the Call-off Stage
- DIO have adopted a Category Management Approach
- Construction Category Team will be the main point of contact for the CCS Framework within DIO



DIO Contacts.

DIO Construction Category Commercial

Category Lead – Mick.Noble115@mod.gov.uk

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Category Team:

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Useful Links

DIO Procurement plan:

www.gov.uk/government/publications/dio-procurement-plan-2018

DIO website:

www.gov.uk/government/organisations/defence-infrastructure-organisation

DIO Commercial Strategy:

www.gov.uk/government/publications/dio-commercial-strategy

Procurement in MOD

www.gov.uk/government/organisations/ministry-of-defence/about/procurement