

Gigabit Capable Connectivity DPS

Welcome!

Pipeline update
and supplier
guidance

May 2020

Thank you for joining this webinar.

Note: we will mute your phone on entry to cut down on background noise



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When and how to ask questions



Crown
Commercial
Service

If you would like to ask a question to DCMS about the pipeline please email the RGC Mailbox rgc@culture.gov.uk. BDUK will aim to publish the responses on the [Digital Connectivity Portal](#) within one week. If you would like us not to publish please mark as SENSITIVE.

If you have a question for CCS about the Gigabit Capable Connectivity agreement or the application process please email info@crowncommercial.gov.uk or call 0345 410 2222



Agenda



DCMS presentation

- Information for suppliers
- Service types
- The contract

CCS presentation

- How to apply
- FAQs
- Who to talk to



Document purpose



This slide pack:

1. Presents an overview of the BDUK pipeline for projects considering making use of the DPS
2. Provides an overview of the joining process for suppliers wishing to offer services through the Gigabit Capable Connectivity Services DPS (RM6095)
3. Summarises some key aspects of the contract documentation for potential suppliers
4. Highlights some key elements of guidance provided to potential Buyers using the DPS

The Crown Commercial Services presentation provides more specific details for suppliers wishing to register to sell services through the DPS.



What is a Dynamic purchasing System (DPS)?



- The DPS is like a framework but is administered online and suppliers can come and go over the term, initially set to four years.
- Suppliers only need to go through the on-boarding process once for all Orders, unless something changes in their organisation.
- The contract is already set up for both Suppliers and Buyers. It is based on the latest version of the Public Sector Contract.
- Suppliers get to see the contract as part of the joining process and know that these terms will be used for all Orders.
- The DPS provides a shortlist of eligible suppliers to Buyers using a simple filtering process.
- Once the Buyer has prepared a shortlist using the DPS, they must run a mini competition to select the preferred supplier from the shortlist.



The Buyer perspective

- Buyers can place Orders through the DPS at any point while the DPS is live (currently the next four years)
- The maximum estimated value of orders over this period has been set at an upper limit of £500m
- Buyers can use multiple sources of funding, not limited to:
 - Local budgets
 - DCMS BDUK grants (LFFN, RGC)
 - Regional development funding
 - European funds (ERDF)
- Where DCMS funding is used, BDUK undertake assurance to confirm that the procurement activity and the resulting contract is in line with BDUK commercial principles. In practice this means that Buyers need to use the contract as set up with minimal local changes. Using the DPS makes this assurance process more straight-forward.



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The DPS pipeline



The DCMS pipeline



Local body	Project type	Service type	Estimated value	Estimated date to market	Status
North of Tyne (Part 1)	LFFN – Building Upgrade	2 – Infrastructure build	£12m	February 2020	Procured & contracted in Feb/March – BT Contract signed – May 2020
Tay Cities (A)	Building upgrade	2 – Infrastructure build	£4m (initially)	February 2020	BDUK gate B – Procure using DPS procurement now live
North of Tyne (Part 2)	Locally funded	3 – Managed infrastructure	£15m	Q1 2020	Procure DPS scheduled May/June
Tay Cities (B)	LFFN - PSAT	3 – Managed infrastructure	£3.1m (initially)	Q1 2020	BDUK gate B – May 2020
Oxfordshire CC	RGC – Building upgrade	1 – Broadband services	£2.0m	Q2 2020	Funding request and scope being finalised
Monmouthshire	RGC – Building upgrade	2 – Infrastructure build	£1.0m	Q2 2020	Funding applied for (Pre gate A)

Note: This pipeline is indicative only. It has been shared with the supplier market place to help suppliers with their commercial planning activities. No commitment is being made by any parties in terms of if, when and how any subsequent procurement activity will follow.



The DCMS pipeline



Additional public sector activity:

DfE	RGC – Building upgrade	1 – Broadband services	£10m	Thru 2020/21	Underway using RM6103
NHS	RGC – Building upgrade	2 – Infrastructure build	£30m-£50m (est)	From Q2 2020	In discussion

We are also in discussions with the Ministry of Justice and the Department for Works and Pensions to discuss connectivity for their rural sites and the options for using RGC funding to help with this.

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Information for Suppliers



Summary of Supplier guidance



- Go to <https://www.crowncommercial.gov.uk/agreements/RM6095>
- Under the Documents section on this page you will find the Terms and Conditions (TCs), the Joint Schedules and the Order Schedules
- You should download these contract documents and review them. The next section of this presentation provides an overview to help understand how these documents are structured.
- Familiarise yourself with the service types you are required to offer. These are described in DPS Schedule 1 (Specification)
- If you wish to access the market through this DPS you will need to register:
<https://supplierregistration.cabinetoffice.gov.uk/organisation/register>
- The Crown Commercial Services (CCS) presentation provides more specific details for suppliers wishing to register to sell services through the DPS.



Understanding the services



There are three service types that can be procured through the DPS:

Managed broadband services: Internet provision to a specific site or sites. This may include service levels to create a 'business class' internet connection with a commitment to fault resolution and fix times. Any service levels will be defined at point of order using the templates and service level metrics described in the contract documents.

Infrastructure build services: Provision and subsequent maintenance by the supplier of any telecommunication infrastructure and associated commercial activities that might be required to provide a given site or sites with access to a wider market guaranteeing the on-going availability of at least one reseller of Gigabit Capable Connectivity Services.

Managed infrastructure services: Direct access to telecommunications infrastructure between two specific locations. Managed in this context relates to the provision and subsequent maintenance of any telecommunication infrastructure along with guaranteeing a Right of Use for the Buyer to access the infrastructure. This Service Type does not include any aspects of managed network services other than access to the infrastructure. The supplier retains ownership of the infrastructure.



Service Types



Suppliers are encouraged to consider which of the Service Types they might be able to offer. Suppliers might be able to operate outside of traditional boundaries.

Communication Service Providers might naturally expect to provide services under the 'Broadband Connectivity Services' section but may also find that they can resell 'Infrastructure Build Services.' In doing so, they would be expected to partner with or subcontract the build to one or more 'infrastructure providers' and add value:

- Integration of infrastructure from more than one supplier
- Supplier management
- Project management
- Manage any liabilities around delivery commitments

Similarly, providers of infrastructure, sold as dark fibre or similar under service type 3, may also be able to offer 'Infrastructure Build Services' by offering gigabit services direct (as an ISP) or by partnering with one or more ISPs.



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The contract

Further details and documentation can be accessed here:
<https://www.crowncommercial.gov.uk/agreements/RM6095>



Understanding the contract structure



The contract is arranged in three parts:

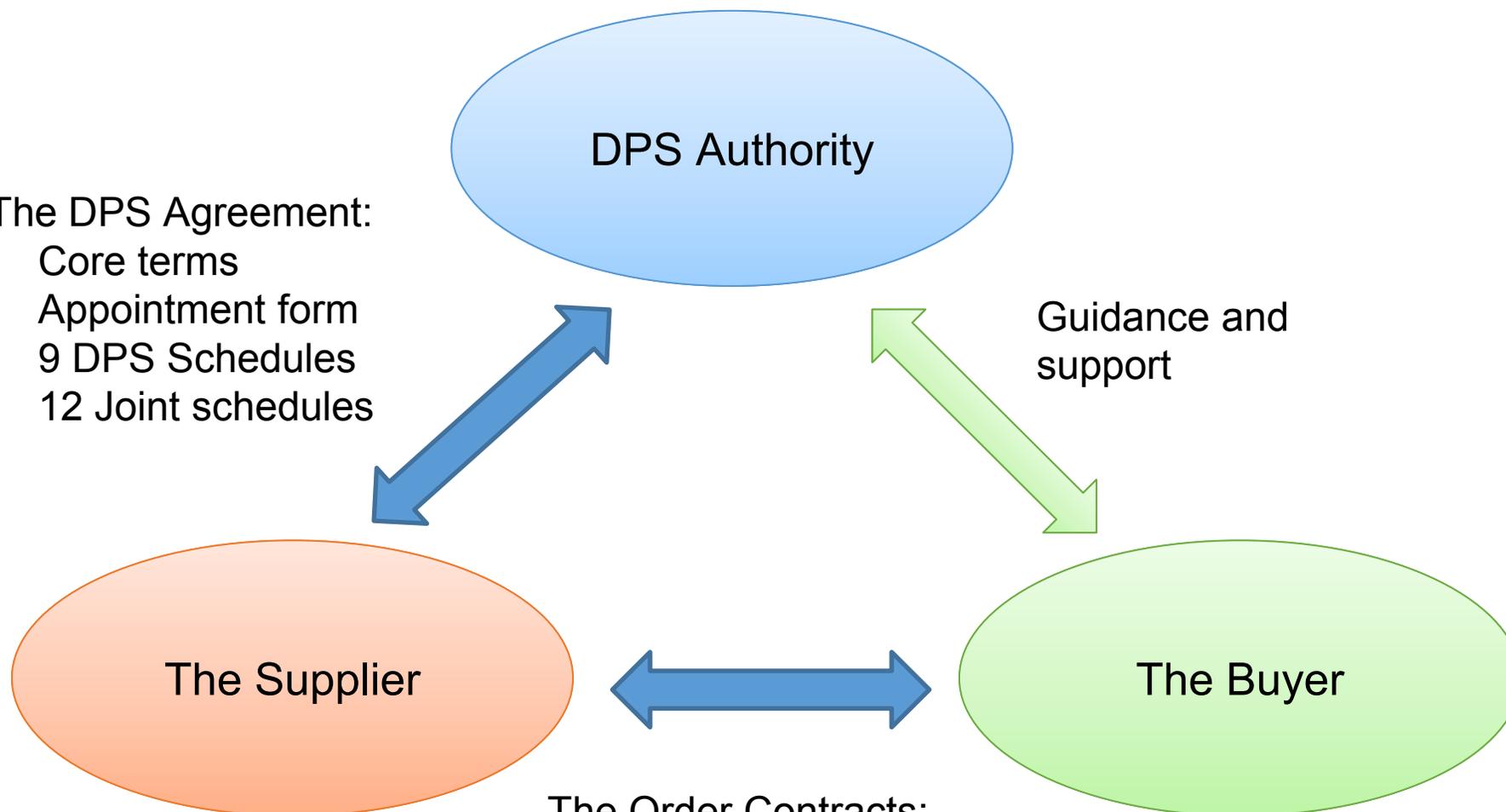
- **The DPS Agreement:** This sits between the Supplier and CCS:
 - Terms and conditions
 - Appointment form
 - DPS Schedules
- **Joint schedules:** Used by CCS and also the Buyer when ordering:
 - Joint Schedules
- **The Order schedules:** These sits between a Supplier and a Buyer:
 - Terms and conditions
 - Order Schedules



Overview of the contract structure

The DPS Agreement:

- Core terms
- Appointment form
- 9 DPS Schedules
- 12 Joint schedules



The Order Contracts:

- Core terms
- 12 Joint schedules (7 mandatory)
- 22 Order schedules (10 mandatory)



Using the contract



The complete contract consists of:

- The form the supplier completed to get on to the DPS (incorporating the standard Cabinet Office standard questionnaire);
- The terms and conditions (the Core terms);
- 43 schedules;

The good news is that:

1. Only 14 schedules are used in the order contract (unless the Buyer wishes to use more)
2. Many of these schedules are extremely short (less than 1 page)

This means that the resulting contract is short and well structured. Also, suppliers have access to the contract documentation at the outset and the Ordering process limits changes to this contract down the line by Buyers.



Full list of contract schedules

The Supplier should download a full set of the current contract documents from the CCS website.

Each contract document has a sentence at the beginning to explain what the document is for.

It is not expected that Buyers will need to use any of the optional schedules when buying Gigabit Capable Connectivity services.



The DPS Schedules



Schedule	Purpose
1. Specification	Describes the services that the supplier has to deliver
2. DPS Application	Contains the answers to the questions when applying to join the DPS
3. DPS Pricing	High level requirements of pricing
4. DPS Management	Governing how CCS and the Supplier interact during the life of the DPS
5. Management Levy and Information	Reporting to CCS and payment of Management Levy
6. Order form template and Order Schedules	Used by the Buyer when placing an order. Lists the schedules that the Buyer has brought into the Order along with any special terms.
7. Order Procedure	Describes the process the Buyer must follow when placing an Order
8. Self Audit Certificate	Annual certificate the supplier provides to CCS
9. Cyber essentials scheme	Confirmation of compliance with the scheme



Schedules to use for service type 1



In addition to the DPS schedules, the specific Joint Schedules and Order schedules that the Buyer will need to incorporate into the contract include:

Joint Schedules

Core Terms
1 Definitions
2 Variation Form
3 Insurance Requirements
4 Commercially Sensitive Information
5 Corporate Social Responsibility
6 Key Subcontractors
7 Financial Difficulties
8 Guarantee *enable at Call-Off only
9 Minimum Standards of Reliability
10 Rectification Plan
11 Processing Data
12 Supply Chain Visibility

Order Schedules

1 Transparency Reports
2 Staff Transfer
3 Continuous Improvement
4 Order Tender
5 Pricing Details
6 ICT Services
7 Key Supplier Staff
8 Business Continuity and Disaster Recovery
9 Security
10. Exit Management
11. Installation Works
12. Clustering
13. Implementation Plan and Testing
14. Service Levels
15. Order Contract Management
16. Benchmarking
17. MOD Terms
18. Background Checks
19. Scottish Law
20. Order Specification
21. Northern Ireland Law
22. DCMS Management Information

Mandated schedules

Optional schedules



Schedules to use for service type 2



In addition to the DPS schedules, the specific Joint Schedules and Order schedules that the Buyer will need to incorporate into the contract include:

Joint Schedules

Core Terms
1 Definitions
2 Variation Form
3 Insurance Requirements
4 Commercially Sensitive Information
5 Corporate Social Responsibility
6 Key Subcontractors
7 Financial Difficulties
8 Guarantee *enable at Call-Off only
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9 Security
10. Exit Management
11. Installation Works
12. Clustering
13. Implementation Plan and Testing
14. Service Levels
15. Order Contract Management
16. Benchmarking
17. MOD Terms
18. Background Checks
19. Scottish Law
20. Order Specification
21. Northern Ireland Law
22. DCMS Management Information

Mandated schedules

Optional schedules



Schedules to use for service type 3



In addition to the DPS schedules, the specific Joint Schedules and Order schedules that the Buyer will need to incorporate into the contract include:

Joint Schedules

Core Terms
1 Definitions
2 Variation Form
3 Insurance Requirements
4 Commercially Sensitive Information
5 Corporate Social Responsibility
6 Key Subcontractors
7 Financial Difficulties
8 Guarantee *enable at Call-Off only
9 Minimum Standards of Reliability
10 Rectification Plan
11 Processing Data
12 Supply Chain Visibility

Order Schedules

1 Transparency Reports
2 Staff Transfer
3 Continuous Improvement
4 Order Tender
5 Pricing Details
6 ICT Services
7 Key Supplier Staff
8 Business Continuity and Disaster Recovery
9 Security
10. Exit Management
11. Installation Works
12. Clustering
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Mandated schedules

Optional schedules



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Registration

See Crown Commercial Services presentation

Gigabit Capable Connectivity DPS

