

# Quality Assurance and Testing for IT Systems 2

## supplier onboarding

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# Quality Assurance and Testing for IT Systems 2 (QAT 2) Supplier onboarding

5 and 6 December 2019



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# What do I need to know?

- Introducing Crown Commercial Service (CCS)
- Overview of the agreement
- How will I find out about work on this agreement?
- What is the mini competition process?
- What will I need to provide when bidding on work?
- What do I need to do when I win work?
- How can I promote buyers using this agreement?
- Where can I find more help and guidance?



# Introducing Crown Commercial Service

We help organisations across the entire public sector save time and money on buying their everyday goods and services...



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# Introducing Crown Commercial Service

- Commercial expertise
- Supporting frontline services
- Significant savings
- Customer focused
- Bulk buying power

# Quality Assurance and Testing DPS Summary

- The Quality Assurance and Testing for IT Systems 2 Dynamic Purchasing System (DPS) was developed with the Home Office who use it for their internal, shared, managed quality assurance testing (QAT) service. Home Office also support a number of other central government departments through the provision of their managed QAT service.
- QAT is needed for the successful implementation of new or improved digital systems and services that are suitable for public launch. Services offered include independent quality assurance testing (QAT), testing environments, specialists and automation.
- This agreement can be used by the whole of the UK Public Sector and their associated bodies & agencies

# Why Quality Assurance and Testing?

- Digital transformation across the public sector has seen an increasing use of DevOps and agile application development methodologies
- The increase of test automation can lead to lower operation costs and enhanced quality assurance across the public sector
- Public sector bodies use our other digital agreements, such as DOS 4 and G-Cloud 11, to buy and build these services
- We want to encourage buyers who buy/build through these agreements to use QAT 2 for the provision of independent quality assurance and testing

# Quality Assurance and Testing Aims and Objectives

- To build on the success of RM3810, the public sector requires support from private sector business partners
- To provide value for money, with increased scalability and responsiveness
- To offer industry best practice and provide innovative solutions across a diverse range of business needs
- Buyers across the public sector will commission and manage their own services



# What it means for you as an appointed Supplier?



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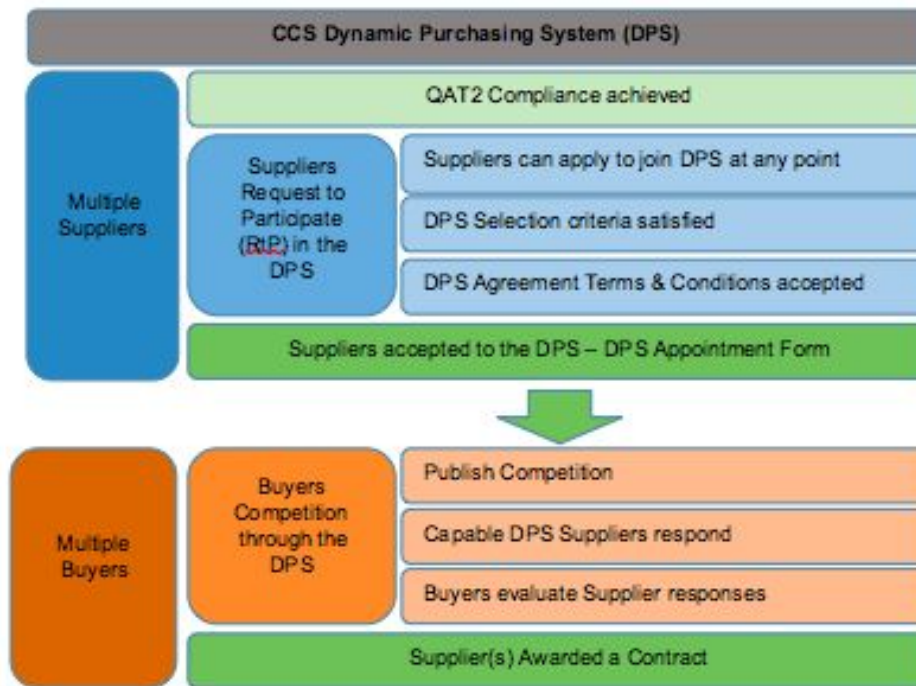
# What are the required services?

- This DPS will enable customers across the Public Sector to buy a range of testing services
- The service definitions and requirements for the DPS are based on the Home Office's requirements as the expected largest consumer of services
- These services will be required to support product-centric development using modern DevOps, continuous integration and agile delivery methods which require sophisticated automation and tooling capabilities
- The full range of QAT activities for build, service and UI testing are in scope, including relevant aspects of integration, performance, accessibility, security and operational acceptance

# What is a Dynamic Purchasing System (DPS)?

- It is an electronic procurement procedure used to develop contracts for goods and services commonly available on the market. Requirements are divided into filters for goods and services.
- Pre-qualification stage of the procurement process – SELECTION STAGE.
- The DPS should be set up using the restricted procedure and some other conditions as set out in Regulations 28 (Restricted Procedure) and 34 (Dynamic Purchasing Systems) of the Public Contracts Regulations 2015).

# What is a Dynamic Purchasing System (DPS)?



# The DPS Contract

- DPS Appointment form
- DPS Core Terms
- DPS Schedules
  - Order schedules
  - Joint schedules

# The DPS Contract

- How the contract works
  - The Supplier is eligible for the award of Order Contracts during the DPS Contract Period
  - Each order contract is between a Supplier and Buyer

# Key benefits of a DPS?

- Simpler, quicker process – accessible for both SMEs and other suppliers seeking opportunities to provide services to the public sector
- Automated, electronic process – streamlined electronic process
- Flexible – allowing Suppliers to join at any time
- Choice - increased scope/scale of service offerings and access to buyers across 1,400 public sector organisations
- Filtering of supplier offering - ensures suppliers receive notifications of competitions that are relevant to their service offering
- Dynamic – Customer can create bespoke specifications, competitions and contracts
- Supports localism and Social Value - enabling appointed suppliers to bid for business either locally, regionally or nationally
- Efficiencies – reduces Customers costs and process cycle times

# What is the buying process?




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# How does a DPS work?

- Bidders should read the bid pack before applying to join the DPS
- Register for the Supplier Registration Service (SRS) platform
- Complete the online DPS specific Selection Questionnaire (SQ)
- The SQ is divided into two parts (SQ) & (DPSQ)
- SQ – Standard selection questions (Mandatory/Discretionary)
- Appointed – if they meet all the selection criteria
- Assessing – if they fail any of the selection criteria OR of the strategy is to put all suppliers in to assessing to enable the DPS team to undertake further assessments.

# The platform

 **GOV.UK**

Supplier Registration

[Your dashboard](#) [Sign out](#) [Help](#)

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## The Supplier Registration Service for Government

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### Register as a supplier

Register to increase your visibility to over 6,000 government buyers.

### Complete a standard Selection Questionnaire

Start or update an SQ to support your application for government contract opportunities.

### The Modern Slavery Assessment Tool

Make your supply chains more resilient to risks of modern slavery.

### Search for low value contracts

Use Contracts Finder to find and apply for live government contracts

### Register as a buyer

Gain access to reliable, up-to-date supplier information

### Find a supplier

Search over 300,000 supplier profiles and assess suitability

### Dynamic Purchasing System

Click [here](#) to see a list and join one of the new Dynamic Purchasing Systems

### Sign in to your Dashboard

View and manage your account information

# The platform



## Quality Assurance and Testing for IT Systems 2

This DPS offers independent quality assurance and testing (QAT) services for use by Central Government, the wider public sector, their associated bodies and agencies. QAT is needed for the successful implementation of new or improved digital systems and services that are suitable for public launch. The benefits of the DPS are: • Flexible route, new suppliers can apply to join at any time • Increased scope/scale of service offerings covering all aspects of Quality Assurance & Testing • A dynamic filtering system, giving customers flexibility based on requirements • The filter system ensures the right suppliers are notified about opportunities relevant to their service offerings • The competition process can be tailored and scaled to match the customers requirements • The services benefit from further competition, enabling buyers to get the best value for money

To join this DPS, view current suppliers or access more information, use the links below.

[Bid pack](#)

[Clarifications](#) **1**

[View suppliers](#)

[Access as a buyer](#)

[Access as a supplier](#)

# The platform

- The DPS electronic platform is hosted by NQC technology solutions via the GOV.UK Supplier Registration System (SRS)
- The platform aligns with Contracts Finder enabling Suppliers to follow the 'click once to apply' process via Contracts Finder

# How do customers buy?

Customers will run a mini-competition or mini-tender



# Dynamic filtering system to shortlist suppliers

- Buyers will find out which suppliers can meet their requirements using the DPS Marketplace to create a shortlist.
- The QAT 2 dynamic filtering system allows buyers to filter suppliers using four categories; services offered, location, team size, clearance level.
- Buyers will save the filtered list of capable suppliers. This list is valid for 2 working days from the date of its creation (because new suppliers can apply to join the DPS at any time).

# How a mini-competition works

- Buyers who want to use the Quality Assurance and Testing for IT Systems 2 DPS Agreement have to follow a mini competition process.
- Buyer will provide suppliers with details of mini-competition in accordance with DPS Schedule 7 Order Procedure and Award Criteria.
- Suppliers will submit prices for order contracts, against staff roles and the grade structure set out in Annex 1 of DPS Schedule 1.
- Apply the Order Award Criteria to compliant tenders
- Award contract to successful supplier

# How will I find out about mini competitions?

If you are able to supply the services/roles required, buyers will invite you to bid. Buyers **must** invite all eligible suppliers to bid

## eSourcing Tools

You will receive the invitation to bid from the procurement tool the buyer decides to use. We encourage buyers to run their mini competitions through the free CCS eSourcing tool.

Guidance can be found on gov.uk:

<https://www.gov.uk/government/publications/esourcing-suite-guidance-for-customers>



# Insurance Requirements

- Cyber Essentials Scheme Certificate (or equivalent)

# How we will work together?



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# Supplier Relationship Management

- Communications are generally via:
  - Regular general communication and updates to all suppliers
  - Business as usual comms
  - Supplier review meetings
- Agenda items for the supplier review meeting may cover KPIs, MI, opportunities, marketing, savings opportunities

# Why do we need Management Information?

- To provide granular detail of Buyer activity within the DPS agreement for government monitoring purposes as per Clause 4.1 in DPS Schedule 5 (Management Levy and Information)
- To provide information on where the public sector is spending its money, on the type of products and services
- To demonstrate that the public sector is receiving the best price and value for money on its purchases
- To ensure that Government Procurement Policy and framework obligations are being upheld

# MI Collection

- Complete your MI monthly return template
- Ensure that all MI monthly return templates are completed accurately and correctly and are uploaded on Report MI
- Submit a 'no business' if no contract has been awarded
- We will be in touch with further detail when it is due to start

# Management Charge

- We are a Trading Fund – not funded from the taxpayer directly, but via the management charge or levy
- The Supplier will pay, excluding VAT, 1% of all the Charges for the Deliverables invoiced to the Buyer under all Order Contracts
- Payable to CCS within 30 days of the date of the invoice and is calculated based on the monthly MI returns
- MI Reports shall be completed electronically and uploaded to the CCS data submission service available at <https://www.reportmi.crowncommercial.gov.uk/>

# MI Reporting Template

[illegible]

# Next Steps

- Marketing – use our [Supplier marketing toolkit](#) (case studies, promotion, press releases etc)

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# Meet our team



**Gareth Bayliss**



**David Elsley**



**Jose Socao**



**Steve Redhead**



**Maija Banks**



**Matt Jenkins**

**Any questions?**



## Keep in touch



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# Thank you for attending

All slides and the transcript of Q&A's will be posted on the Quality Assurance and Testing for IT Systems 2 [web page](#) under the 'Documents' section