

Please Note: The answers provided below are done so on the basis that all information presented during the webinar on 11/8/20 is currently still in draft format and subject to change or amendment.

	Question	Answer
1	Is there a reason for exclusion of building surveying services on this framework?	Please refer to Discipline CPV codes published in the recent PIN (https://ted.europa.eu/udl?uri=TED:NOTICE:358164-2020:TEXT:EN:HTML&src=0)
2	<p>a) Will individual practices / individual disciplines be able to get onto the framework independently? Last time round we had be be part of a wider consortium which meant that many of the customers you list as users could not use the framework to hire us because they were seeking more limited services than the team and team leaders offered</p> <p>b) Is it intentional to exclude Building Surveying? Would PM cover Contract Admin / Employer's Agent services?</p>	<p>a) Our current lot structure (informed via customer engagement) is designed to offer full project management and design team services across the market focussed / thematic lots. As such we would require prospective suppliers to be able to demonstrate a level of multi discipline capability (to be defined). We will not restrict the ability for prospective suppliers to form JV's or consortia in order to tender for this opportunity should they wish to do so.</p> <p>b) Please refer to Discipline CPV codes published in the recent PIN (https://ted.europa.eu/udl?uri=TED:NOTICE:358164-2020:TEXT:EN:HTML&src=0)</p>
3	Considering the importance of fire safety, not having a separate lot would seem like an oversight. Especially where other framework providers are starting to add Fire Safety as its own lot on frameworks.	<p>Fire Safety services will be included across all multi discipline lots within each market area/sector</p> <p>Please refer to Discipline CPV codes published in the recent PIN (https://ted.europa.eu/udl?uri=TED:NOTICE:358164-2020:TEXT:EN:HTML&src=0)</p>
4	<p>a)How is the heritage sector covered</p> <p>b) Will the frameworks permit direct award and if so will there be a threshold imposed?</p>	<p>a) Based on customer feedback we have decided not to have a specific lot for the heritage sector but we intend to cover heritage related services across the multi discipline lots.</p> <p>b) We propose both direct award and further competition routes will be available at call off level with exact value thresholds to be defined at a later date.</p>

5	Whole life intention of framework projects noted but unclear whether refurbishment works are to be included or if this framework purely focussed on new build / regen ?	Our framework will cover new build, demolition and refurbishment
6	Is the multi disc lot intended to include PM and QS services, if so it creates a conflict of interest?	It is envisaged that customers will have the option to appoint separate consultants should they require.
7	Which lot would Conservation and Heritage services be undertaken or is this across all lots?	We propose that Conservation and Heritage related construction consultancy services will be covered in existing lots.
8	When will additional information be available regarding the DPS?	We are engaged on this issue and are committed to looking at options including the possibility of Dynamic Procurement System. We intend to run further engagement sessions in the future and provide some indicative timelines in due course.
9	Is the DPS only for SMEs?	If in the event of a DPS being implemented we envisage it will be open to organisations of all sizes.
10	Will the frameworks permit direct award and if so will there be a threshold imposed?	We propose both direct award and further competition routes will be available at call off level with exact thresholds to be defined at a later date.
11	Why is it legal that you charge a management charge? Is it not against the Bribery Act for suppliers to pay for work?	For clarification, any reference in the webinar to 'management charge' meant framework levy.
12	Will there be any additional fees beyond the 1% levy? E.g. Framework insertion fees etc per lot?	The only proposed fee for RM6165 will be the 1% levy.
13	You mentioned the asset whole lifecycle but Asset Management is not an embedded part of the plan it would appear.	Asset management services will be included across all multi discipline lots within each market area/sector.
14	Why are you using OJEU in Jan 2021?	Further information on how the UK's public procurement regulations will be affected can be found via this link https://www.gov.uk/guidance/public-sector-procurement-after-a-no-deal-brex
15	Why are you planning to use OJEU in 2021?	Further information on how the UK's public procurement regulations will be affected can be found via this link https://www.gov.uk/guidance/public-sector-procurement-after-a-no-deal-brex
16	Which % of professional services is expected versus construction and installation services?	We are unclear on the context of this question to be able to provide a suitable response. If further clarification is required on this

		specific question please email the CPS team and we will endeavour to respond
17	Has the 6 months extension to the current FW been granted? Assume so since the award is Nov 2021.	RM3741 has been extended until Nov 2021 (https://www.crowncommercial.gov.uk/agreements/RM3741)
18	DPS is interesting - to unlock UK's wider consultancy and not just the big global consultancy	Thank you for your feedback.
19	What weightings are you advocating be given to quality and price at ITT stage, and will these vary?	ITT weightings are currently in development.
20	Could you issue your proposed social value KPIs? We are seeing some very onerous requirements from local authorities that basically amount to buying contracts. They also look to suppliers to offer services far outside their areas of expertise	KPI's are still under development and we will share more information in due course - thank you for your feedback on this topic.
21	Larger frameworks often cascade liabilities down through the structure so the 2nd or 3rd tier suppliers are asked to carry huge liabilities which are not reflective of their inputs or risk. Any thoughts on this?	We recognise this is an area of concern for our supply chain and the industry we will explore any opportunities to help address concerns through a more collaborative FAC1 framework
22	what will be covered in International lot	We intend the international lot will cover project management and design team services (including but not limited to Full Design Team, PM services, Architectural, Cost management, Civil & structural, Building and Environmental services) at overseas (non UK) locations (exact locations to be defined at later date).
23	can you expand on Urban regen lot please	We propose this lot will offer our customers a suite of development consultancy services including conceptual and detailed design, strategic planning, and infrastructure / transport design to support urban development and regeneration projects across the UK.
24	Will clients be able to call down individual services if they do not need a full design team?	Yes, we propose the client will be able to appoint single disciplines.
25	Defence Infrastructure Organisation recently appointed Technical Support Providers under the ECAM programme, which covers PM and full design services. A Maritime and Aviation TSP were appointed. How does this fit with CCS split of lots? Have discussions been held on this issue with DIO?	We are working close with the DIO (and with other customers) to ensure our lot approach and offering meets current and future customer needs.
26	How will mini competition work on main CPS Built Environment Lot with no limit on suppliers?	We expect to have c10-15 suppliers on each of the lots indicated (actual number to be confirmed at a later date).

27	What disciplines will be included in the multidisc teams?	Please refer to Discipline CPV codes published in the recent PIN (https://ted.europa.eu/udl?uri=TED:NOTICE:358164-2020:TEXT:EN:HTML&src=0)
28	It would be very useful to have a breakdown of the work packages within the lots. Does the supplier need to be able to demonstrate all capabilities within a lot. For example you mentioned aviation and maritime. What if an organisation is excellent at one but the other is not in their field of play; how do they bid with a realistic chance of success.	We are currently developing the technical specification for each Lot. We envisage that a supplier will need to demonstrate experience ,capability and a proven track record in the specific market area they are planning to bid for
29	What is the argument for limiting suppliers to 8 in each lot? Why not treat more like a DPS where you prequalify suitable providers?	Following customer feedback and evaluation of data we believe the optimum number of suppliers on each to be c10-15. This will give customers confidence on both capacity and capability whilst also ensuring a viable further competition call off route (actual number to be confirmed at a later date).
30	I assume it is envisaged that clients would/could engage at a lot level?	We are unclear on the context of this question to be able to provide a suitable response. If further clarification is required on this specific question please email the CPS team and we will endeavour to respond
31	Care needs to be taken when determining PII and limits of liability with regard specifically to cladding and fire safety as the insurance market has changed significantly over the last few years since the last framework.	We recognise this is an area of concern across the whole construction industry - Thank you for your feedback.
32	Full team fee buildup from scratch for all disciplines for all projects feels extremely resource heavy and bureaucratic. Percentage fees simplify by cutting across this	Thank you for your feedback on this point.
33	Costs to employ vary around the country. How will this be accommodated? Availability of staff also varies	Our proposal is to have national rates with no regional adjustment.
34	Presume you can bid for more than 1 Lot and nationally?	The current proposal is that there will be no restriction on bidding for a position on more than one lot.
35	Will suppliers be allowed to apply for all lots or will this be restricted?	The current proposal is that there will be no restriction on bidding for a position on more than one lot.
36	Does the new LOT structure implies that bidders should have capabilities across all LOTs and therefore will you welcome JV/teaming up between companies	We will not restrict the ability for suppliers to form JV's or consortiums in order to bid should they wish to do so. The current proposal is that there will be no restriction on bidding for a position on one or more lots.

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37	With the new lots, does this mean disciplines will need to form consortiums to bid?	Our proposed lot structure requires multi discipline capability. We will not restrict the ability for prospective suppliers to form JV's or consortiums in order to tender for this opportunity should they wish to do so.
38	Will individual practices be able to enter or will they need to join up to form a multi-disciplinary team please?	Our proposed lot structure requires multi discipline capability. We will not restrict the ability for prospective suppliers to form JV's or consortiums in order to tender for this opportunity should they wish to do so.
39	Will the evaluation criteria give SME's a chance to get on the Framework ie. lower level of turnover requirement and will you regionalise the framework ?	Each lot (apart from the International lot) will require UK national coverage. We are developing the evaluation criteria and using lessons learnt from previous tenders in order to make the process as transparent and consistent as possible for all suppliers.
40	Will the evaluation criteria give SMEs who don't have a high profile in the government sector but have staff with significant experience in the sector gained with other employers a chance to get on the framework so that knowledge, experience and skill set is utilised and not lost?	<p>We are committed to looking at options for SME engagement including the possibility of Dynamic Procurement System, which will require further market engagement.</p> <p>We will not restrict any size organisation from tendering either alone or as part of a consortia or JV should they wish to do so.</p>
41	Do you agree that the past frameworks made it difficult for SMEs to compete with an average of 89% SMEs failing at SQ stage - therefore what has been done to address this anomaly on the new R6165 framework	
42	With regards to smaller independent professional service providers, is there an expectation that they would form/create a consortium to enable them to bid against Lots, is there a risk that you would lose some of the specialisms by doing this?	
43	This does not appear to be structured to allow SMEs route to the lots	
44	Will there be support for the smaller/independent service providers who may struggle to find prospective partnerships/consortiums?	
45	It appears that SME cannot apply directly is that true?	
46	As an SME, national coverage isn't possible. Can you give more information on timetable for implementing the DPS that would better suit SME suppliers.	
47	This approach of relying on Tier 1 suppliers to cascade work down to SMEs in their supply chain rules out the vast majority of SME in the design services sector.	Thank you for the feedback

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48	Cannot see how any SME could practically pull together national FDT bid, DPS only way SMEs could benefit as well as provide local knowledge and value	Thank you for the feedback.
49	Tendering costs are significant for an SME	Thank you for the feedback.
50	Under the current proposed lot structure there isn't any real opportunity for SMEs. Also as splitting over main market themes - will we be able to tender across the lots or be restricted to one?	<p>We are committed to looking at options for SME engagement including the possibility of Dynamic Procurement System, which will require further market engagement.</p> <p>We will not restrict any size organisation from tendering either alone or as part of a consortia or JV should they wish to do so.</p> <p>The current proposal is that there will be no restriction on bidding for a position on one or more lots.</p>
51	As an SME we will struggle to provide national coverage, is there potential to tender on a regional basis? Also 4-wk tender period is too short!	<p>Our proposed lot structure is national rather than regionally split. We are committed to looking at options for SME engagement including the possibility of Dynamic Procurement System, which will require further market engagement.</p> <p>Thank for your feedback on the tender period.</p>
52	Based on the current RM3741 framework and £130m spend, can you provide spend by Lot?	We are happy to provide this information on request, please email your request to cps@crownccommercial.gov.uk
53	Have you checked the standard boiler plate amendments with the insurance industry and the professional bodies? In our experience many government contracts include non-insurable provisions that could have been avoided had that basic check been made	Thank you for your comments. T&Cs and boiler plate amendments are under review.
54	4 week tender period seems quite short, would you consider a longer period	Thank you for the feedback on the timeline, we will take this on board and evaluate during our upcoming governance process.
55	Depending on the complexity of the ITT, a 4 week response period may be too short, please could you give consideration to a longer one.	Thank you for the feedback on the timeline, we will take this on board and evaluate during our upcoming governance process.
56	What are the timescales for the PQQ stage. Will the number of bidders at ITT stage be limited	We will be running this competition using the open procedure. Please monitor TED and contracts finder for details of when the tender will be released.

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57	Only comment is the 4 week tender period. I would like to see this extended to enable a good tender deliverable	Thank you for the feedback on the timeline, we will take this on board and evaluate during our upcoming governance process.
58	As other people have commented, 4 week tender period is very tight, a 6 week period would be better to ensure that this gives everyone the opportunity to bid rather than the Tier 1 companies who are geared up for this type of tender	Thank you for the feedback on the timeline, we will take this on board and evaluate during our upcoming governance process.