

RM6399
Consultancy and
Professional
Services
(CaPS)

Supplier engagement



Crown
Commercial
Service

value for the nation

Agenda

01.

Welcome and housekeeping

Introductions and housekeeping for the session

02.

Scope and timeline

Overview of objectives including timeline and milestones

03.

Minimum requirements

Minimum standards, insurances and policies

04.

Proposed structure

Overview of the lot structure

05.

Next steps and Closing remarks

Timeline of what to expect next



Housekeeping

Please turn off your microphone and camera

This session is not being recorded

The session will last approximately 45 minutes

Please submit all questions and feedback in writing using Slido - responses will be published on the webpage after the final engagement session

Slides will also be available on the webpage after the final engagement session

Do not use AI note takers or recording for the privacy of attendees who have not had an opportunity to consent

Slido joining instructions

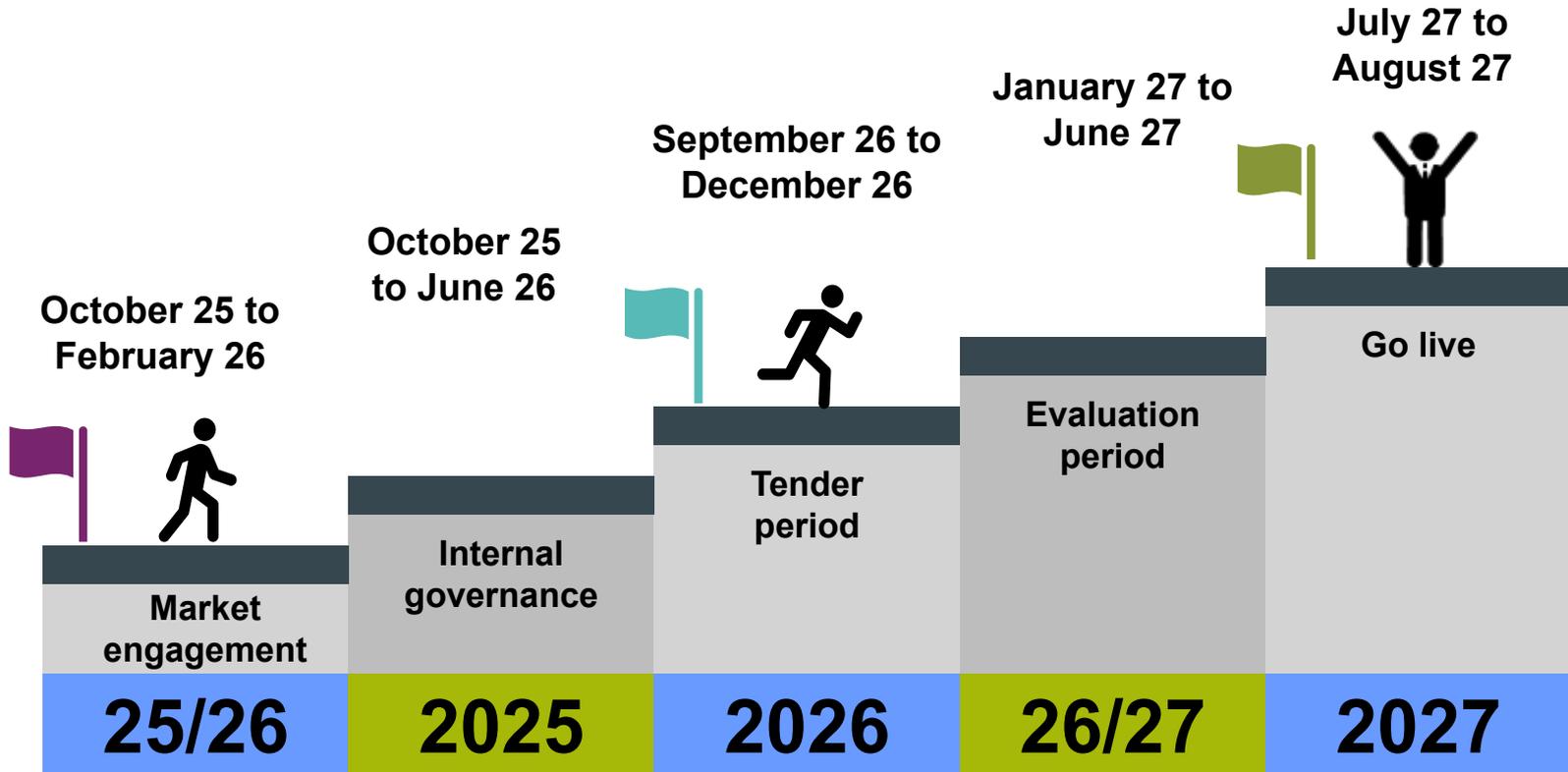
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Indicative timelines



Annual requirements for suppliers

Cyber Security

Suppliers are required to have and maintain a cyber essentials certificate.

Insurances

Suppliers required to have and maintain Professional Indemnity, Public Liability and Employer Liability insurance to specific values.

Social value

PPN 002 - Suppliers across all lots will be required to complete and submit an annual social value return.

Self Audit Certificate

Suppliers must prepare and submit an annual self audit and assurance certificate.

Annual requirements for suppliers

Carbon reduction

PPN 006: Suppliers across lots 2 to 10 will be required to submit and annually maintain a carbon reduction plan.

Modern Slavery Act

Suppliers must provide CCS with an annual report stating the steps the organisations has taken to prevent slavery and human trafficking with in it's supply chain.

Financial stability

Bidders will be required to complete a gold standard financial viability risk assessment on lots 2 to 10. Lot 1 will require a silver standard financial viability risk assessment.

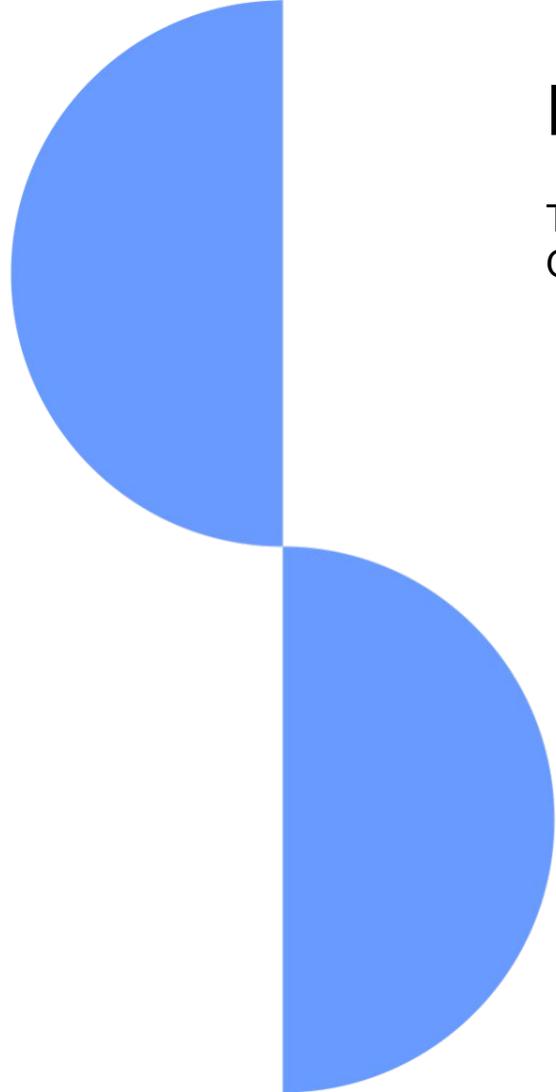
Prompt payment

Applies to central government contracts over £5 million. Suppliers are required to pay 95% of invoices within 60 days.



Framework overview

- framework value - £5,000,000,000
- the first iteration under the Procurement Act 2023
- closed 4 year framework
- utilises the public sector contract (PSC)
- 10 lots
- six grades
- refreshed services lines - more descriptive
- variety of pricing models at call off (contingent price, fixed price, milestone prices, risk and reward, technology enabled services, time and materials and volume based pricing)
- indexation to be included from year 2 - Services Producer Price Index



Pricing mechanisms at call off level

This framework aligns with the Sourcing Playbook and Consultancy Playbook. Outcome based pricing is always recommended where possible.

- Fixed fee: a predetermined, set amount is paid for a specific, well-defined scope of work, regardless of the actual time or resources the consultant takes to complete it.
- Time and materials: T&M charges based on actual time spent. The Playbook recommends fixed fees when the project scope is fixed, whereas T&M is better for unpredictable, evolving projects.
- Technology enabled services: TES refers to the models used to charge for services that are enhanced, delivered, or automated by proprietary technology rather than just human labour.
- Contingent pricing: a payment model where services are paid for only upon successful completion of a specific goal.
- Risk and reward: a collaborative commercial model that aligns the consultant's incentives with the client's success, aiming to achieve better value for money by sharing risks and benefits.

Lot structure



Lot structure

Lot	Scope	No. of suppliers
1	Multidisciplinary (under £2m inc VAT)	100
2	Strategy and policy	40
3	Transformation	40
4	Finance	40
5	HR	40
6	Procurement	40
7	Health and social care	40
8	Infrastructure and public services	40
9	Environment and sustainability	40
10	Restructuring and insolvency services	20

Lot 1

Multidisciplinary

Overview

- this lot integrates all services detailed within lots 2 to 9 of the framework
- it allows for the procurement of a broad spectrum of consultancy and professional services
- for engagement with a maximum call off value of £2 million including VAT (including any extension options)
- framework entry requirements - silver financial viability risk assessment (FVRA). Does not require annual carbon reduction plan (CRP).
- Suppliers bidding for this lot will be unable to bid for lots 2 - 9 (and vice versa). This is to ensure a broad mix of suppliers across the framework.
- Call off award procedures: further competition, award without competition via the digital tool, Best of 3 for below threshold contracts.

Proposed service lines structure

MCF4 services lines

- Air quality
- Carbon net zero and/or carbon management (including reporting)
- Climate change adaptation and/or mitigation
- Coastal
- Contaminated land and water
- Due diligence
- Environmental planning and protection
- Environmental, social and governance (ESG)
- Feasibility studies and/or impact assessment
- Life sciences
- Monitoring environmental indicators
- Natural capital
- Natural resource management
- Policy development and/or implementation
- Pollution control (including noise)
- Regulatory compliance
- Sustainability
- Waste management

Examples of proposed CaPS service lines

Climate, Carbon and ESG: This covers all high-level planning and reporting. It includes sustainability, climate change adaptation and/or mitigation, carbon net zero and/or carbon management (including reporting), and environmental, social and governance (ESG).

Compliance and Due Diligence: This is a dedicated category for all regulatory and transactional services. It includes due diligence and regulatory compliance.

Environmental Strategy and Policy: This covers all advisory, high-level planning, and governance. It includes sustainability, environmental, social and governance (ESG), climate change adaptation and/or mitigation, and policy development and/or implementation.

Pollution and Remediation: This category is for all services related to controlling and cleaning up environmental issues. It includes air quality, contaminated land and water, pollution control (including noise), and waste management.

Technical Assessment and Monitoring: This group includes all scientific and technical analysis. It covers feasibility studies and/or impact assessment, environmental planning and protection, monitoring environmental indicators, natural capital, life sciences, coastal, and natural resource management.

TAC - Technical Ability Certificate (previously COTPA)

- a TAC demonstrates technical and professional ability to deliver specific framework service lines and capabilities
- TACs must meet minimum value and date requirements
- date range is typically within a 3 year period
- the TAC must be signed by relevant customer to verify the accuracy of the information
- TACs are evaluated on a strict "Pass/Fail" basis. Failure to meet all the mandatory criteria will result in the bid being excluded from the competition



Technical Ability Certificate (TAC, previously COTPA)

Lot	Number of service lines	Minimum number of service lines to be evidenced	Number of TACs required to demonstrate service lines	Minimum value threshold for TACs
Multidisciplinary	80	1	2 per service line	£100k
Strategy and Policy	10	10	3	£1m
Transformation	8	8	3	£5m
Finance	11	5	2	£750k
HR	5	3	2	£450k
Procurement	11	8	3	£600k
Health and Social Care	14	5	3	£450k
Infrastructure and Public Services	16	4	4	£400k
Environment and sustainability	5	3	3	£250k
Restructuring and Insolvency services	All 7 Primary Capabilities must be evidence across a maximum of 3 TACs. Additional Capabilities can be evidenced by an additional 13 TACs. Sectors can only be offered if a Primary or Additional Capability has been evidenced in that sector using a TAC.			

Next steps

- [Webinar: Carbon Reduction Plan CCS Framework Compliance training for suppliers - 19/03/2026](#)
- [Webinar: Demystifying key policy areas - 20/05/2026](#)

Sessions will be available to book via the events section of the CCS website.



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Useful links

- [RM6399 Consultancy and Professional Services page](#)
- [CCS events page](#)
- [CCS upcoming agreements page](#)
- [RM6309 MCF4 page](#)



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