

RM6011 - Supply of Electricity & Ancillary Services

Supplier Strategy Webinar – Questions & Answers

Do you envisage separate suppliers for the Standard and Bespoke Service arrangements, or a single supplier with two service levels?

No, this will be provided by a single provider with differing service levels to allow aggregation of volumes and avoid customers having to manage and process multiple electricity suppliers.

Will consortia/partnering be accepted for bids in this agreement?

Yes, consortia and partnering are accepted within the submission of bids within the tender. CCS is impartial to the structure of the bid with suppliers being awarded based on the combination of quality and price criteria of their submission.

There was no mention of any change to the position on negotiation of terms and conditions. Is it the case that this will remain the position, that there will be no opportunity for negotiation at any stage of the process?

As mentioned in our supplier engagement, we are not able to conduct a negotiation period following the release of the ITT documentation. If there are any issues you would like to raise, now is the time to do so as we cannot make any changes after the publication of documentation.

We wanted to clarify whether the successful supplier for the Lot 2 P2P marketplace would work in conjunction with the Lot 1 Supply of Power supplier, and whether there would be any integration between the two suppliers.

The evaluation of the Electricity Supplier and the P2P supplier will be conducted separately and the contractual obligations will state they are required to work together to establish a working relationship and integration of systems to support the consolidated billing for customers to support P2P transactions.

You said that a supplier could only win either gas or HH. Does that mean a supplier can't bid for both? Assuming that you can does that mean that if a supplier were to effectively win both Lots they then get a choice of which one they would prefer? Would that supplier then be able to be the reserve supplier for the other Lot?

Suppliers are able to bid on both the Electricity and Gas Lots, however due to concerns regarding the capacity and dependence on suppliers they will not be permitted to be successful on both of the lots. The criteria for which this decision will be made if a single supplier is successful on both is currently under development with our legal department for inclusion in the Terms of Participation for the tender documents

Once we have finalised this process we will communicate the details to the market

I assume that the reserve supplier for either Lot will be the runner up in the competition?

The reserve supplier will be awarded as part of the 2 stage evaluation. The first stage will be the appointment of the successful supplier based on their price and quality responses. The remaining suppliers will then be evaluated on their responses. However we envisage there will be a different pricing mechanism for the reserve supplier which will be the basis for their pricing marks. Therefore the second placed supplier in the first phase may not necessarily be the reserve supplier as there will be two different pricing evaluations.

Are you able to provide the exact legal entities which will be selling us this volume which has been purchased in advance for the V20 products?

Yes, this will be purchased from our current contracted suppliers EDF and Corona who have nominated a trade partner within the Framework Agreement. The legal entities in which these trades are conducted are:

- EDF Trading (EDFT)
- Macquarie Bank Limited

Can CCS provide the number of transactions/trades that make up the electricity volume purchased and the price/value

No, unfortunately we cannot provide this information as it is deemed commercially confidential. We do believe from the information provided you should be able to estimate the relative costs of these transactions based on market prices.

In terms of transferring the pre-purchased volume, existing trades could be transferred as one shaped trade per basket or a minimal number of base and peak trades to transfer the aggregate volume and price across if that suits both parties. Each individual trade does not need to be transferred