



# Technology Products and Associated Services

**Tried and trusted solutions for  
your technology needs**

- flexible ways to buy
- supply chain assurance
- competitive prices
- wide range of suppliers



Crown  
Commercial  
Service

# Why work with us?

Technology Products and Associated Services (TePAS) offers you a flexible way to buy IT hardware, off-the-shelf software and associated services to suit your organisation's technology needs.



**Leah Fletcher**  
Commercial  
Agreement Manager  
TePAS

## Benefits of using TePAS include:

**Efficiency** - associated services, such as managed IT service desks or consultancy, can be bought at the same time as hardware and/or software, saving time and effort as you don't need to buy services through multiple frameworks.

**Value for money** - competitive prices on products and services, with further savings available through our regular IT hardware aggregation opportunities.

In 2019 we helped  
**41 customers** save over  
**£2.1m** on IT hardware  
through aggregation

**Choice** - access a wide range of suppliers offering great choice to meet your specific needs, including small and medium-sized enterprises (SMEs), resellers and direct manufacturers.

**Supply chain assurance** - we are proactively working with the industry to eliminate modern slavery, child labour and inhumane treatment in our supply chain.

# What's on offer?

You have 2 options when running a further competition through this framework:

1. run a further competition (based on price and quality)
2. run a simplified further competition (based on price only)

Further competition is broken down into 6 steps, from identifying and finalising your requirements through to evaluating the tenders and awarding the supplier, if required. This route also gives you the option of leasing IT equipment, rather than owning the equipment outright.

You have a choice of 4 lots to buy from:

## Lot 1 - Hardware, Software and Associated Services

Combined hardware and software requirements, with or without associated services.

## Lot 2 - Hardware and Associated Services

Hardware requirements, including but not limited to end user devices, infrastructure hardware, consumables and peripheral equipment, with or without associated services.

## Lot 3 - Software and Associated Services

Software requirements, including but not limited to commercial off-the-shelf (COTS) software, open source software, software licenses, with or without associated services.

## Lot 4 - Information Assured Products and Associated Services

Hardware and software requirements with protective and information assurance from List X suppliers (companies operating in the UK working on UK government contracts which require them to hold classified information).

*“We saved over £39,000 through a competition with 6 suppliers for IT hardware.*

*Great result, achieving savings of 17.3%.”*

Highways England



## Bringing power to your procurement

Our industry experts are here to empower you to make smart buying decisions. To find out more about using this framework to access innovative, market-leading solutions, please get in touch:

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